



Lakeland Association of Realtors®
Monthly Sales Trend Indicator
2017

Sales by Price Range - Single Family Homes & Villa's

Price Range	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	YTD Total	Curr Month	YTD
\$1 - 49,999	14	12	8	6	9	10	7	9					75	2.93%	3.13%
\$50,000 - 59,999	2	7	6	1	3	2	4	5					30	1.63%	1.25%
\$60,000 - 69,999	8	4	3	7	5	2	7	4					40	1.30%	1.67%
\$70,000 - 79,999	3	3	7	6	10	10	4	4					47	1.30%	1.96%
\$80,000 - 89,999	7	4	6	4	2	3	3	10					39	3.26%	1.63%
\$90,000 - 99,999	6	5	2	5	4	4	5	9					40	2.93%	1.67%
\$100,000 - 119,999	25	18	22	16	18	9	16	6					130	1.95%	5.43%
\$120,000 - 139,999	23	20	29	33	28	31	27	21					212	6.84%	8.85%
\$140,000 - 159,999	30	35	47	41	54	39	43	40					329	13.03%	13.73%
\$160,000 - 179,999	31	27	51	34	42	54	45	44					328	14.33%	13.69%
\$180,000 - 199,999	28	23	39	36	42	46	43	42					299	13.68%	12.48%
\$200,000 - 249,999	47	43	37	41	61	55	50	48					382	15.64%	15.94%
\$250,000 - 299,999	13	15	28	22	39	36	28	28					209	9.12%	8.72%
\$300,000 - 349,999	9	9	9	13	10	14	15	15					94	4.89%	3.92%
\$350,000 - 399,999	6	9	2	9	8	12	8	9					63	2.93%	2.63%
\$400,000 - 499,999	3	1	4	8	2	8	7	9					42	2.93%	1.75%
\$500,000 - 599,999	2	2	1	3	1	5	3	1					18	0.33%	0.75%
\$600,000 - 699,999	0	0	1	4	1	1	1	0					8	0.00%	0.33%
\$700,000 - 799,999	0	0	0	0	0	1	0	1					2	0.33%	0.08%
\$800,000 - 899,999	0	0	2	0	2	0	0	1					5	0.33%	0.21%
\$900,000 - 999,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$1,000,000 - and over	0	2	1	0	0	0	0	1					4	0.33%	0.17%
Current Year	257	239	305	289	341	342	316	307					2,396		
Previous Year	198	253	309	265	296	297	306	329					2,253		
Change from last month		-7.00%	27.62%	-5.25%	17.99%	0.29%	-7.60%	-2.85%							
Change from last year	29.80%	-5.53%	-1.29%	9.06%	15.20%	15.15%	3.27%	-6.69%							
Current YTD	257	496	801	1,090	1,431	1,773	2,089	2,396							
Previous YTD	198	451	760	1,025	1,321	1,618	1,924	2,253	2,253	2,253	2,253	2,253			
% Change YTD	29.80%	9.98%	5.39%	6.34%	8.33%	9.58%	8.58%	6.35%							



Lakeland Association of Realtors®
Monthly Sales Trend Indicator
2017

Sales by Price Range - Condominiums, Townhouses and Co-Op's

Price Range	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	YTD Total	Curr Month	YTD
\$1 - 49,999	2	4	3	3	1	4	3	4					24	10.00%	10.53%
\$50,000 - 59,999	2	2	4	1	0	0	0	4					13	10.00%	5.70%
\$60,000 - 69,999	1	1	1	1	3	3	1	4					15	10.00%	6.58%
\$70,000 - 79,999	2	1	1	3	2	1	0	1					11	2.50%	4.82%
\$80,000 - 89,999	3	1	0	2	3	2	1	3					15	7.50%	6.58%
\$90,000 - 99,999	0	2	2	0	1	1	2	0					8	0.00%	3.51%
\$100,000 - 119,999	2	7	0	3	7	4	7	5					35	12.50%	15.35%
\$120,000 - 139,999	1	1	4	2	4	5	4	8					29	20.00%	12.72%
\$140,000 - 159,999	3	3	0	3	0	3	3	3					18	7.50%	7.89%
\$160,000 - 179,999	7	1	2	3	2	5	2	2					24	5.00%	10.53%
\$180,000 - 199,999	2	1	1	3	3	4	4	6					24	15.00%	10.53%
\$200,000 - 249,999	1	0	1	1	0	0	1	0					4	0.00%	1.75%
\$250,000 - 299,999	2	0	2	1	0	0	0	0					5	0.00%	2.19%
\$300,000 - 349,999	0	0	1	0	0	0	0	0					1	0.00%	0.44%
\$350,000 - 399,999	0	0	0	0	1	0	0	0					1	0.00%	0.44%
\$400,000 - 499,999	0	1	0	0	0	0	0	0					1	0.00%	0.44%
\$500,000 - 599,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$600,000 - 699,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$700,000 - 799,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$800,000 - 899,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0					0	0.00%	0.00%
Current Year	28	25	22	26	27	32	28	40					228		
Previous Year	17	20	28	23	23	27	22	33					193		
Change from last month		-10.71%	-12.00%	18.18%	3.85%	18.52%	-12.50%	42.86%							
Change from last year	64.71%	25.00%	-21.43%	13.04%	17.39%	18.52%	27.27%	21.21%							
Current YTD	28	53	75	101	128	160	188	228							
Previous YTD	17	37	65	88	111	138	160	193	193	193	193	193			
% Change YTD	64.71%	43.24%	15.38%	14.77%	15.32%	15.94%	17.50%	18.13%							



Lakeland Association of Realtors®
Monthly Sales Trend Indicator
2017
Sales by Price Range - Overall

Price Range	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	YTD Total	Curr Month	YTD
\$1 - 49,999	25	25	22	15	15	20	14	18					154	4.79%	5.35%
\$50,000 - 59,999	8	11	13	4	5	7	6	12					66	3.19%	2.29%
\$60,000 - 69,999	11	9	6	11	13	9	10	14					83	3.72%	2.89%
\$70,000 - 79,999	7	6	16	11	22	14	5	8					89	2.13%	3.09%
\$80,000 - 89,999	12	6	11	9	7	8	6	15					74	3.99%	2.57%
\$90,000 - 99,999	8	9	7	9	11	7	10	12					73	3.19%	2.54%
\$100,000 - 119,999	29	29	24	24	30	13	27	13					189	3.46%	6.57%
\$120,000 - 139,999	27	22	37	39	33	40	34	32					264	8.51%	9.18%
\$140,000 - 159,999	34	41	49	46	54	44	47	44					359	11.70%	12.48%
\$160,000 - 179,999	38	30	53	37	44	61	47	46					356	12.23%	12.38%
\$180,000 - 199,999	30	25	40	40	45	51	48	49					328	13.03%	11.40%
\$200,000 - 249,999	48	43	38	42	61	56	51	48					387	12.77%	13.46%
\$250,000 - 299,999	15	15	30	23	39	36	28	28					214	7.45%	7.44%
\$300,000 - 349,999	9	9	10	13	10	15	15	15					96	3.99%	3.34%
\$350,000 - 399,999	6	9	2	9	9	12	8	9					64	2.39%	2.23%
\$400,000 - 499,999	3	2	4	8	2	8	7	9					43	2.39%	1.50%
\$500,000 - 599,999	2	2	1	3	1	5	3	1					18	0.27%	0.63%
\$600,000 - 699,999	0	0	1	4	1	1	1	0					8	0.00%	0.28%
\$700,000 - 799,999	0	0	0	0	0	1	0	1					2	0.27%	0.07%
\$800,000 - 899,999	0	0	2	0	2	0	0	1					5	0.27%	0.17%
\$900,000 - 999,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$1,000,000 - and over	0	2	1	0	0	0	0	1					4	0.27%	0.14%
Current Year	312	295	367	347	404	408	367	376					2,876		
Previous Year	239	307	382	315	356	361	360	393					2,713		
Change from last month		-5.45%	24.41%	-5.45%	16.43%	0.99%	-10.05%	2.45%							
Change from last year		-3.91%	-3.93%	10.16%	13.48%	13.02%	1.94%	-4.33%							
Current YTD	312	607	974	1,321	1,725	2,133	2,500	2,876							
Previous YTD	239	546	928	1,243	1,599	1,960	2,320	2,713	2,713	2,713	2,713	2,713			
% Change YTD	30.54%	11.17%	4.96%	6.28%	7.88%	8.83%	7.76%	6.01%							



**Lakeland Association of Realtors®
Monthly Sales Trend Indicator
2017**

Sales by Bedroom Count

Bedrooms	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	YTD Total	Curr Month	YTD
0	0	0	0	0	0	0	0	0					0	0.00%	0.00%
1	3	1	5	1	3	4	3	2					22	0.53%	0.76%
2	44	52	70	67	65	51	43	71					463	18.88%	16.10%
3	185	164	204	168	213	226	208	197					1,565	52.39%	54.42%
4	70	67	81	98	113	116	104	94					743	25.00%	25.83%
5	9	9	6	12	8	10	8	9					71	2.39%	2.47%
6+	1	2	1	1	2	1	1	3					12	0.80%	0.42%
Total	312	295	367	347	404	408	367	376	0	0	0	0	2,876	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	YTD Total	Curr Month	YTD
1	36	30	36	30	45	33	32	36					278	9.57%	9.67%
2	229	224	289	264	298	304	283	283					2,174	75.27%	75.59%
3	42	36	37	45	55	68	47	51					381	13.56%	13.25%
4	5	5	4	8	5	2	4	5					38	1.33%	1.32%
5	0	0	0	0	1	1	1	1					4	0.27%	0.14%
6+	0	0	1	0	0	0	0	0					1	0.00%	0.03%
Total	312	295	367	347	404	408	367	376	0	0	0	0	2,876	100.00%	100.00%



**Lakeland Association of Realtors®
Monthly Sales Trend Indicator
2017**

Sales by Housing Style

Style	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	YTD Total	Curr Month	YTD
Single Family Home	254	236	305	286	340	338	312	300					2,371	79.79%	82.44%
Manufactured/Mobile Home	24	29	39	31	34	30	20	27					234	7.18%	8.14%
Condominium	11	16	14	19	17	17	12	22					128	5.85%	4.45%
Townhouse	17	9	8	7	10	15	16	18					100	4.79%	3.48%
Villa	3	3	0	3	1	4	4	7					25	1.86%	0.87%
Half Duplex	1	1	1	1	1	3	1	1					10	0.27%	0.35%
Modular	2	1	0	0	1	1	2	1					8	0.27%	0.28%
Total	312	295	367	347	404	408	367	376	0	0	0	0	2,876	100.00%	100.00%



Lakeland Association of Realtors®

Multiple Listing One Month Sales and Inventory Report - August 1 to August 31, 2017

Price Range	Sold Units	Market Share	Average List Price	Average Sale Price	% List to Sell	Avg DOM	Inventory on Market	Months Supply
\$1 - 49,999	18	4.79%	68,300	31,722	46.00%	70	26	1.4
\$50,000 - 59,999	12	3.19%	57,758	53,713	93.00%	44	20	1.7
\$60,000 - 69,999	14	3.72%	69,357	63,460	91.00%	66	13	0.9
\$70,000 - 79,999	8	2.13%	78,200	75,900	97.00%	66	23	2.9
\$80,000 - 89,999	15	3.99%	89,313	83,493	93.00%	70	25	1.7
\$90,000 - 99,999	12	3.19%	96,950	93,992	97.00%	61	25	2.1
\$100,000 - 119,999	13	3.46%	116,200	110,450	95.00%	96	40	3.1
\$120,000 - 139,999	32	8.51%	131,455	131,070	100.00%	25	40	1.3
\$140,000 - 159,999	44	11.70%	152,845	149,462	98.00%	36	50	1.1
\$160,000 - 179,999	46	12.23%	173,023	169,556	98.00%	55	72	1.6
\$180,000 - 199,999	49	13.03%	192,541	188,732	98.00%	65	82	1.7
\$200,000 - 249,999	48	12.77%	225,563	219,947	98.00%	51	146	3.0
\$250,000 - 299,999	28	7.45%	270,243	264,657	98.00%	91	93	3.3
\$300,000 - 349,999	15	3.99%	333,142	320,352	96.00%	83	54	3.6
\$350,000 - 399,999	9	2.39%	379,242	367,042	97.00%	37	56	6.2
\$400,000 - 499,999	9	2.39%	484,833	467,417	96.00%	129	55	6.1
\$500,000 - 599,999	1	0.27%	585,000	575,000	98.00%	131	28	28.0
\$600,000 - 699,999	0	0.00%	0	0	0.00%		16	
\$700,000 - 799,999	1	0.27%	828,000	715,000	86.00%	190	8	8.0
\$800,000 - 899,999	1	0.27%	972,500	875,000	90.00%	90	4	4.0
\$900,000 - 999,999	0	0.00%	0	0	0.00%		5	
\$1,000,000 - and over	1	0.27%	735,000	1,223,694	166.00%	36	9	9.0
Totals	376	100.00%	186,559	180,897	97.00%	60	890	2.4

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Lakeland Association of Realtors®

Multiple Listing YTD Sales and Inventory Report - January 1 to August 31, 2017

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	154	5.35%	63,450	33,288	52.00%	75	26	1.4
\$50,000 - 59,999	66	2.29%	59,073	54,231	92.00%	61	20	2.4
\$60,000 - 69,999	83	2.89%	67,012	64,142	96.00%	61	13	1.3
\$70,000 - 79,999	89	3.09%	77,279	74,711	97.00%	69	23	2.1
\$80,000 - 89,999	74	2.57%	89,961	84,415	94.00%	76	25	2.7
\$90,000 - 99,999	73	2.54%	96,452	94,302	98.00%	54	25	2.7
\$100,000 - 119,999	189	6.57%	113,975	109,773	96.00%	59	40	1.7
\$120,000 - 139,999	264	9.18%	132,705	129,863	98.00%	45	40	1.2
\$140,000 - 159,999	359	12.48%	152,746	149,956	98.00%	44	50	1.1
\$160,000 - 179,999	356	12.38%	172,889	169,579	98.00%	49	72	1.6
\$180,000 - 199,999	328	11.40%	192,651	189,130	98.00%	57	82	2.0
\$200,000 - 249,999	387	13.46%	225,414	220,501	98.00%	54	146	3.0
\$250,000 - 299,999	214	7.44%	275,522	270,015	98.00%	78	93	3.5
\$300,000 - 349,999	96	3.34%	336,711	322,407	96.00%	99	54	4.5
\$350,000 - 399,999	64	2.23%	385,156	369,159	96.00%	88	56	7.0
\$400,000 - 499,999	43	1.50%	461,855	447,318	97.00%	124	55	10.2
\$500,000 - 599,999	18	0.63%	556,202	546,555	98.00%	106	28	12.4
\$600,000 - 699,999	8	0.28%	698,675	648,113	93.00%	169	16	16.0
\$700,000 - 799,999	2	0.07%	788,950	715,000	91.00%	120	8	32.0
\$800,000 - 899,999	5	0.17%	910,800	858,444	94.00%	60	4	6.4
\$900,000 - 999,999	0	0.00%	0	0	0.00%		5	
\$1,000,000 - and over	4	0.14%	1,009,954	1,105,455	109.00%	134	9	18.0
Totals	2,876	100.00%	182,462	176,347	97.00%	60	890	2.5

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Lakeland Association of Realtors®
Four Year Sales and Inventory History 2013 - 2017
Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-SEP-13	234	146,269	139,489	95%	84	1,700	7.3
01-OCT-13	249	130,039	126,244	97%	79	1,748	7.0
01-NOV-13	204	124,037	119,015	96%	94	1,745	8.6
01-DEC-13	244	124,409	119,319	96%	97	1,735	7.1
01-JAN-14	188	125,219	119,770	96%	101	1,692	9.0
01-FEB-14	197	119,323	114,423	96%	74	1,705	8.7
01-MAR-14	256	137,743	132,233	96%	78	1,657	6.5
01-APR-14	287	156,698	149,925	96%	85	1,599	5.6
01-MAY-14	293	143,594	138,183	96%	89	1,533	5.2
01-JUN-14	265	133,915	129,828	97%	74	1,515	5.7
01-JUL-14	276	129,189	124,907	97%	79	1,505	5.5
01-AUG-14	268	140,101	135,002	96%	81	1,538	5.7
01-SEP-14	258	151,168	145,066	96%	76	1,556	6.0
01-OCT-14	299	150,723	145,116	96%	69	1,526	5.1
01-NOV-14	209	143,109	137,172	96%	84	1,466	7.0
01-DEC-14	294	152,751	147,074	96%	85	1,438	4.9
01-JAN-15	208	131,393	126,771	96%	96	1,387	6.7
01-FEB-15	236	143,367	138,097	96%	99	1,360	5.8
01-MAR-15	334	152,575	146,841	96%	94	1,327	4.0
01-APR-15	350	157,740	153,243	97%	79	1,330	3.8
01-MAY-15	338	149,010	143,792	96%	82	1,308	3.9
01-JUN-15	374	166,524	161,543	97%	75	1,316	3.5
01-JUL-15	351	150,824	146,788	97%	73	1,281	3.6
01-AUG-15	316	164,822	159,654	97%	71	1,248	3.9
01-SEP-15	309	150,418	145,513	97%	70	1,270	4.1
01-OCT-15	314	157,191	152,149	97%	66	1,266	4.0
01-NOV-15	240	179,214	171,999	96%	79	1,257	5.2
01-DEC-15	343	148,411	143,453	97%	67	1,213	3.5
01-JAN-16	239	155,688	150,263	97%	73	1,231	5.2
01-FEB-16	307	161,432	154,808	96%	70	1,219	4.0
01-MAR-16	382	160,757	155,981	97%	71	1,181	3.1
01-APR-16	315	163,030	158,241	97%	72	1,158	3.7
01-MAY-16	356	168,888	164,292	97%	68	1,190	3.3
01-JUN-16	361	166,502	160,926	97%	64	1,227	3.4
01-JUL-16	360	176,751	172,640	98%	66	1,260	3.5
01-AUG-16	393	173,279	168,961	98%	56	1,344	3.4
01-SEP-16	341	173,480	165,893	96%	53	1,392	4.1
01-OCT-16	345	174,523	169,762	97%	55	1,379	4.0
01-NOV-16	322	183,987	176,251	96%	61	1,344	4.2
01-DEC-16	334	176,381	171,242	97%	63	1,303	3.9
01-JAN-17	312	167,570	162,248	97%	59	1,251	4.0
01-FEB-17	295	174,432	168,372	97%	65	1,213	4.1
01-MAR-17	367	175,392	168,970	96%	61	1,169	3.2
01-APR-17	347	190,169	181,416	95%	65	1,042	3.0
01-MAY-17	404	182,012	175,068	96%	61	962	2.4
01-JUN-17	408	193,250	187,875	97%	59	955	2.3
01-JUL-17	367	185,664	181,262	98%	54	955	2.6
01-AUG-17	376	186,559	180,897	97%	60	890	2.4

Board/Association: Lakeland
 State: FL
 Month: August

Year: 2017

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.org
 Fax: 202-383-7568
 Questions: 202-383-1276

**Single-Family Units
 Number of Bedrooms**

PRICE RANGE	2 or less	3	4 or more	Total
	\$1 - \$29,999	1	3	
\$30,000 - \$39,999	2			2
\$40,000 - \$49,999	3			3
\$50,000 - \$59,999	1	4		5
\$60,000 - \$69,999	2	1	1	4
\$70,000 - \$79,999	2	2		4
\$80,000 - \$89,999	2	8		10
\$90,000 - \$99,999	5	4		9
\$100,000 - \$119,999	2	4		6
\$120,000 - \$139,999	5	13	3	21
\$140,000 - \$159,999	6	28	6	40
\$160,000 - \$179,999	2	34	8	44
\$180,000 - \$199,999	1	24	17	42
\$200,000 - \$249,999	3	28	17	48
\$250,000 - \$299,999	1	12	15	28
\$300,000 - \$399,999		8	16	24
\$400,000 - \$499,999		1	8	9
\$500,000 - \$549,999				
\$550,000 - \$599,999			1	1
\$600,000 - \$699,999				
\$700,000 - \$799,999			1	1
\$800,000 - \$899,999			1	1
\$900,000 - \$999,999				
\$1,000,000 - and over	1			1
Totals:	39	174	94	307

**Condominium / Cooperative Units
 Number of Bedrooms**

PRICE RANGE	2 or less	3	4 or more	Total
	\$1 - \$29,999			
\$30,000 - \$39,999				
\$40,000 - \$49,999	4			4
\$50,000 - \$59,999	3	1		4
\$60,000 - \$69,999	4			4
\$70,000 - \$79,999	1			1
\$80,000 - \$89,999	3			3
\$90,000 - \$99,999				
\$100,000 - \$119,999	1	3	1	5
\$120,000 - \$139,999	1	4	3	8
\$140,000 - \$159,999		3		3
\$160,000 - \$179,999	1	1		2
\$180,000 - \$199,999		3	3	6
\$200,000 - \$249,999				
\$250,000 - \$299,999				
\$300,000 - \$399,999				
\$400,000 - \$499,999				
\$500,000 - \$549,999				
\$550,000 - \$599,999				
\$600,000 - \$699,999				
\$700,000 - \$799,999				
\$800,000 - \$899,999				
\$900,000 - \$999,999				
\$1,000,000 - and over				
Totals:	18	15	7	40

**Active Listings
 (Unsold Homes)**

PRICE RANGE	Active Listings	
	2 or less	3 or more
\$1 - \$29,999	2	
\$30,000 - \$39,999	1	1
\$40,000 - \$49,999	8	2
\$50,000 - \$59,999	10	5
\$60,000 - \$69,999	8	
\$70,000 - \$79,999	12	4
\$80,000 - \$89,999	12	4
\$90,000 - \$99,999	16	5
\$100,000 - \$119,999	21	8
\$120,000 - \$139,999	27	6
\$140,000 - \$159,999	40	5
\$160,000 - \$179,999	58	10
\$180,000 - \$199,999	72	5
\$200,000 - \$249,999	133	7
\$250,000 - \$299,999	91	
\$300,000 - \$399,999	108	1
\$400,000 - \$499,999	54	1
\$500,000 - \$549,999	14	
\$550,000 - \$599,999	14	
\$600,000 - \$699,999	14	1
\$700,000 - \$799,999	8	
\$800,000 - \$899,999	4	
\$900,000 - \$999,999	4	
\$1,000,000 - and over	9	
Totals:	740	65

**Sales Pending
 (Under Contract)**

PRICE RANGE	Sales Pending	
	During Month	During Month
\$1 - \$29,999	1	
\$30,000 - \$39,999	2	
\$40,000 - \$49,999	2	4
\$50,000 - \$59,999	6	1
\$60,000 - \$69,999	5	3
\$70,000 - \$79,999	4	2
\$80,000 - \$89,999	8	4
\$90,000 - \$99,999	14	2
\$100,000 - \$119,999	9	2
\$120,000 - \$139,999	38	4
\$140,000 - \$159,999	36	1
\$160,000 - \$179,999	46	1
\$180,000 - \$199,999	45	5
\$200,000 - \$249,999	58	1
\$250,000 - \$299,999	35	
\$300,000 - \$399,999	23	
\$400,000 - \$499,999	10	
\$500,000 - \$549,999		
\$550,000 - \$599,999	1	
\$600,000 - \$699,999		
\$700,000 - \$799,999		
\$800,000 - \$899,999		
\$900,000 - \$999,999	1	
\$1,000,000 - and over	1	
Totals:	345	30

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	166	19
31 - 60	60	6
61 - 90	19	2
91 - 120	13	5
121 - and over	49	8
Totals	307	40