



**Lakeland Association of Realtors®
Monthly Sales Trend Indicator
2017**

Sales by Price Range - Single Family Homes & Villa's

Price Range	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	YTD Total	Curr Month	YTD
\$1 - 49,999	14	12	8	6	9	10	7	10	4	10			90	3.61%	3.10%
\$50,000 - 59,999	2	7	6	1	3	2	4	5	3	3			36	1.08%	1.24%
\$60,000 - 69,999	8	4	3	7	5	2	7	4	2	5			47	1.81%	1.62%
\$70,000 - 79,999	3	3	7	6	10	10	4	4	2	6			55	2.17%	1.90%
\$80,000 - 89,999	7	4	6	4	2	3	3	10	6	3			48	1.08%	1.66%
\$90,000 - 99,999	6	5	2	5	4	4	5	9	2	2			44	0.72%	1.52%
\$100,000 - 119,999	25	18	22	16	18	9	16	6	13	9			152	3.25%	5.24%
\$120,000 - 139,999	23	20	29	33	28	31	27	21	27	20			259	7.22%	8.93%
\$140,000 - 159,999	30	35	47	41	54	39	43	40	16	34			379	12.27%	13.07%
\$160,000 - 179,999	31	27	51	34	42	53	45	44	27	49			403	17.69%	13.90%
\$180,000 - 199,999	28	23	39	36	42	47	43	42	32	33			365	11.91%	12.59%
\$200,000 - 249,999	47	43	37	41	61	55	50	48	37	47			466	16.97%	16.07%
\$250,000 - 299,999	13	15	28	22	39	36	28	28	25	27			261	9.75%	9.00%
\$300,000 - 349,999	9	9	9	13	10	14	15	15	15	11			120	3.97%	4.14%
\$350,000 - 399,999	6	9	2	9	8	12	8	9	5	7			75	2.53%	2.59%
\$400,000 - 499,999	3	1	4	8	2	8	7	9	7	7			56	2.53%	1.93%
\$500,000 - 599,999	2	2	1	3	1	5	3	1	2	2			22	0.72%	0.76%
\$600,000 - 699,999	0	0	1	4	1	1	1	0	0	1			9	0.36%	0.31%
\$700,000 - 799,999	0	0	0	0	0	1	0	1	1	0			3	0.00%	0.10%
\$800,000 - 899,999	0	0	2	0	2	0	0	1	0	0			5	0.00%	0.17%
\$900,000 - 999,999	0	0	0	0	0	0	0	0	0	0			0	0.00%	0.00%
\$1,000,000 - and over	0	2	1	0	0	0	0	1	0	1			5	0.36%	0.17%
Current Year	257	239	305	289	341	342	316	308	226	277			2,900		
Previous Year	198	253	309	265	296	297	306	329	296	290			2,839		
Change from last month		-7.00%	27.62%	-5.25%	17.99%	0.29%	-7.60%	-2.53%	-26.62%	22.57%					
Change from last year	29.80%	-5.53%	-1.29%	9.06%	15.20%	15.15%	3.27%	-6.38%	-23.65%	-4.48%					
Current YTD	257	496	801	1,090	1,431	1,773	2,089	2,397	2,623	2,900					
Previous YTD	198	451	760	1,025	1,321	1,618	1,924	2,253	2,549	2,839	2,839	2,839			
% Change YTD	29.80%	9.98%	5.39%	6.34%	8.33%	9.58%	8.58%	6.39%	2.90%	2.15%					

Lakeland Association of Realtors®
Monthly Sales Trend Indicator
2017

Sales by Price Range - Condominiums, Townhouses and Co-Op's



Price Range	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	YTD Total	Curr Month	YTD
\$1 - 49,999	2	4	3	3	1	4	3	4	1	0			25	0.00%	8.96%
\$50,000 - 59,999	2	2	4	1	0	0	0	4	4	1			18	3.03%	6.45%
\$60,000 - 69,999	1	1	1	1	3	3	1	4	1	1			17	3.03%	6.09%
\$70,000 - 79,999	2	1	1	3	2	1	0	1	0	3			14	9.09%	5.02%
\$80,000 - 89,999	3	1	0	2	3	2	1	3	3	3			21	9.09%	7.53%
\$90,000 - 99,999	0	2	2	0	1	1	2	0	1	3			12	9.09%	4.30%
\$100,000 - 119,999	2	7	0	3	7	4	7	5	2	6			43	18.18%	15.41%
\$120,000 - 139,999	1	1	4	2	4	5	4	8	0	4			33	12.12%	11.83%
\$140,000 - 159,999	3	3	0	3	0	3	3	3	0	1			19	3.03%	6.81%
\$160,000 - 179,999	7	1	2	3	2	5	2	2	1	3			28	9.09%	10.04%
\$180,000 - 199,999	2	1	1	3	3	4	4	6	4	8			36	24.24%	12.90%
\$200,000 - 249,999	1	0	1	1	0	0	1	0	1	0			5	0.00%	1.79%
\$250,000 - 299,999	2	0	2	1	0	0	0	0	0	0			5	0.00%	1.79%
\$300,000 - 349,999	0	0	1	0	0	0	0	0	0	0			1	0.00%	0.36%
\$350,000 - 399,999	0	0	0	0	1	0	0	0	0	0			1	0.00%	0.36%
\$400,000 - 499,999	0	1	0	0	0	0	0	0	0	0			1	0.00%	0.36%
\$500,000 - 599,999	0	0	0	0	0	0	0	0	0	0			0	0.00%	0.00%
\$600,000 - 699,999	0	0	0	0	0	0	0	0	0	0			0	0.00%	0.00%
\$700,000 - 799,999	0	0	0	0	0	0	0	0	0	0			0	0.00%	0.00%
\$800,000 - 899,999	0	0	0	0	0	0	0	0	0	0			0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	0	0	0	0	0	0	0			0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0	0	0	0	0	0	0			0	0.00%	0.00%
Current Year	28	25	22	26	27	32	28	40	18	33			279		
Previous Year	17	20	28	23	23	27	22	33	29	28			250		
Change from last month		-10.71%	-12.00%	18.18%	3.85%	18.52%	-12.50%	42.86%	-55.00%	83.33%					
Change from last year	64.71%	25.00%	-21.43%	13.04%	17.39%	18.52%	27.27%	21.21%	-37.93%	17.86%					
Current YTD	28	53	75	101	128	160	188	228	246	279					
Previous YTD	17	37	65	88	111	138	160	193	222	250	250	250			
% Change YTD	64.71%	43.24%	15.38%	14.77%	15.32%	15.94%	17.50%	18.13%	10.81%	11.60%					



Lakeland Association of Realtors®
Monthly Sales Trend Indicator
2017
Sales by Price Range - Overall

Price Range	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	YTD Total	Curr Month	YTD
\$1 - 49,999	25	25	22	15	15	20	14	19	12	16			183	4.80%	5.26%
\$50,000 - 59,999	8	11	13	4	5	7	6	12	11	4			81	1.20%	2.33%
\$60,000 - 69,999	11	9	6	11	13	9	10	14	7	8			98	2.40%	2.82%
\$70,000 - 79,999	7	6	16	11	22	14	5	8	5	13			107	3.90%	3.07%
\$80,000 - 89,999	12	6	11	9	7	8	6	15	11	9			94	2.70%	2.70%
\$90,000 - 99,999	8	9	7	9	11	7	10	12	3	7			83	2.10%	2.39%
\$100,000 - 119,999	29	29	24	24	30	13	27	13	18	18			225	5.41%	6.47%
\$120,000 - 139,999	27	22	37	39	33	40	34	32	29	24			317	7.21%	9.11%
\$140,000 - 159,999	34	41	49	46	54	44	47	44	17	36			412	10.81%	11.84%
\$160,000 - 179,999	38	30	53	37	44	60	47	46	28	53			436	15.92%	12.53%
\$180,000 - 199,999	30	25	40	40	45	52	48	49	36	41			406	12.31%	11.67%
\$200,000 - 249,999	48	43	38	42	61	56	51	48	38	48			473	14.41%	13.59%
\$250,000 - 299,999	15	15	30	23	39	36	28	28	25	27			266	8.11%	7.64%
\$300,000 - 349,999	9	9	10	13	10	15	15	15	15	11			122	3.30%	3.51%
\$350,000 - 399,999	6	9	2	9	9	12	8	9	5	7			76	2.10%	2.18%
\$400,000 - 499,999	3	2	4	8	2	8	7	9	7	7			57	2.10%	1.64%
\$500,000 - 599,999	2	2	1	3	1	5	3	1	2	2			22	0.60%	0.63%
\$600,000 - 699,999	0	0	1	4	1	1	1	0	0	1			9	0.30%	0.26%
\$700,000 - 799,999	0	0	0	0	0	1	0	1	1	0			3	0.00%	0.09%
\$800,000 - 899,999	0	0	2	0	2	0	0	1	0	0			5	0.00%	0.14%
\$900,000 - 999,999	0	0	0	0	0	0	0	0	0	0			0	0.00%	0.00%
\$1,000,000 - and over	0	2	1	0	0	0	0	1	0	1			5	0.30%	0.14%
Current Year	312	295	367	347	404	408	367	377	270	333			3,480		
Previous Year	239	307	382	315	356	361	360	393	341	345			3,399		
Change from last month		-5.45%	24.41%	-5.45%	16.43%	0.99%	-10.05%	2.72%	-28.38%	23.33%					
Change from last year		-3.91%	-3.93%	10.16%	13.48%	13.02%	1.94%	-4.07%	-20.82%	-3.48%					
Current YTD	312	607	974	1,321	1,725	2,133	2,500	2,877	3,147	3,480					
Previous YTD	239	546	928	1,243	1,599	1,960	2,320	2,713	3,054	3,399	3,399	3,399			
% Change YTD	30.54%	11.17%	4.96%	6.28%	7.88%	8.83%	7.76%	6.04%	3.05%	2.38%					



Lakeland Association of Realtors®
Monthly Sales Trend Indicator
2017
Sales by Bedroom Count

Bedrooms	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	YTD Total	Curr Month	YTD
0	0	0	0	0	0	0	0	0	0	0			0	0.00%	0.00%
1	3	1	5	1	3	4	3	2	0	1			23	0.30%	0.66%
2	44	52	70	67	65	51	43	71	52	51			566	15.32%	16.26%
3	185	164	204	168	213	226	208	198	130	185			1,881	55.56%	54.05%
4	70	67	81	98	113	116	104	94	75	88			906	26.43%	26.03%
5	9	9	6	12	8	10	8	9	12	7			90	2.10%	2.59%
6+	1	2	1	1	2	1	1	3	1	1			14	0.30%	0.40%
Total	312	295	367	347	404	408	367	377	270	333	0	0	3,480	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	YTD Total	Curr Month	YTD
1	36	30	36	30	45	33	32	37	33	35			347	10.51%	9.97%
2	229	224	289	264	298	304	283	283	191	247			2,612	74.17%	75.06%
3	42	36	37	45	55	68	47	51	40	43			464	12.91%	13.33%
4	5	5	4	8	5	2	4	5	6	7			51	2.10%	1.47%
5	0	0	0	0	1	1	1	1	0	0			4	0.00%	0.11%
6+	0	0	1	0	0	0	0	0	0	1			2	0.30%	0.06%
Total	312	295	367	347	404	408	367	377	270	333	0	0	3,480	100.00%	100.00%



Lakeland Association of Realtors®
Monthly Sales Trend Indicator
2017
Sales by Housing Style

Style	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	YTD Total	Curr Month	YTD
Single Family Home	254	236	305	286	340	338	312	301	223	273			2,868	81.98%	82.41%
Manufactured/Mobile Home	24	29	39	31	34	30	20	27	22	23			279	6.91%	8.02%
Condominium	11	16	14	19	17	17	12	22	7	13			148	3.90%	4.25%
Townhouse	17	9	8	7	10	15	16	18	11	20			131	6.01%	3.76%
Villa	3	3	0	3	1	4	4	7	3	4			32	1.20%	0.92%
Half Duplex	1	1	1	1	1	3	1	1	4	0			14	0.00%	0.40%
Modular	2	1	0	0	1	1	2	1	0	0			8	0.00%	0.23%
Total	312	295	367	347	404	408	367	377	270	333	0	0	3,480	100.00%	100.00%



Lakeland Association of Realtors®

Multiple Listing One Month Sales and Inventory Report - October 1 to October 31, 2017

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	16	4.80%	118,444	27,459	23.00%	73	26	1.6
\$50,000 - 59,999	4	1.20%	57,475	52,500	91.00%	107	12	3.0
\$60,000 - 69,999	8	2.40%	74,312	64,550	87.00%	67	21	2.6
\$70,000 - 79,999	13	3.90%	78,520	73,038	93.00%	61	19	1.5
\$80,000 - 89,999	9	2.70%	87,444	86,128	98.00%	74	21	2.3
\$90,000 - 99,999	7	2.10%	98,343	94,900	96.00%	75	27	3.9
\$100,000 - 119,999	18	5.41%	111,706	108,439	97.00%	44	33	1.8
\$120,000 - 139,999	24	7.21%	135,525	131,827	97.00%	21	44	1.8
\$140,000 - 159,999	36	10.81%	153,612	150,229	98.00%	57	60	1.7
\$160,000 - 179,999	53	15.92%	174,010	170,419	98.00%	41	55	1.0
\$180,000 - 199,999	41	12.31%	190,755	188,665	99.00%	66	74	1.8
\$200,000 - 249,999	48	14.41%	223,571	221,034	99.00%	58	144	3.0
\$250,000 - 299,999	27	8.11%	273,117	267,494	98.00%	65	95	3.5
\$300,000 - 349,999	11	3.30%	334,418	328,345	98.00%	48	57	5.2
\$350,000 - 399,999	7	2.10%	386,843	377,586	98.00%	168	42	6.0
\$400,000 - 499,999	7	2.10%	462,686	440,429	95.00%	153	52	7.4
\$500,000 - 599,999	2	0.60%	586,950	547,000	93.00%	167	28	14.0
\$600,000 - 699,999	1	0.30%	695,000	600,000	86.00%	195	10	10.0
\$700,000 - 799,999	0	0.00%	0	0	0.00%		5	
\$800,000 - 899,999	0	0.00%	0	0	0.00%		4	
\$900,000 - 999,999	0	0.00%	0	0	0.00%		5	
\$1,000,000 - and over	1	0.30%	1,250,000	1,100,000	88.00%	43	9	9.0
Totals	333	100.00%	191,899	182,613	95.00%	61	843	2.5

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Lakeland Association of Realtors®

Multiple Listing YTD Sales and Inventory Report - January 1 to October 31, 2017

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	183	5.26%	72,079	32,592	45.00%	74	26	1.4
\$50,000 - 59,999	81	2.33%	58,368	53,985	92.00%	67	12	1.5
\$60,000 - 69,999	98	2.82%	67,863	64,216	95.00%	61	21	2.1
\$70,000 - 79,999	107	3.07%	77,505	74,437	96.00%	66	19	1.8
\$80,000 - 89,999	94	2.70%	89,517	84,537	94.00%	72	21	2.2
\$90,000 - 99,999	83	2.39%	96,683	94,384	98.00%	56	27	3.3
\$100,000 - 119,999	225	6.47%	113,798	109,729	96.00%	58	33	1.5
\$120,000 - 139,999	317	9.11%	133,039	130,191	98.00%	42	44	1.4
\$140,000 - 159,999	412	11.84%	152,877	150,081	98.00%	45	60	1.5
\$160,000 - 179,999	436	12.53%	173,193	169,842	98.00%	46	55	1.3
\$180,000 - 199,999	406	11.67%	192,313	188,967	98.00%	58	74	1.8
\$200,000 - 249,999	473	13.59%	225,192	220,661	98.00%	55	144	3.0
\$250,000 - 299,999	266	7.64%	275,154	269,786	98.00%	75	95	3.6
\$300,000 - 349,999	122	3.51%	336,136	323,066	96.00%	91	57	4.7
\$350,000 - 399,999	76	2.18%	385,140	370,372	96.00%	95	42	5.5
\$400,000 - 499,999	57	1.64%	460,034	444,735	97.00%	137	52	9.1
\$500,000 - 599,999	22	0.63%	559,747	546,222	98.00%	104	28	12.7
\$600,000 - 699,999	9	0.26%	698,267	642,767	92.00%	172	10	11.1
\$700,000 - 799,999	3	0.09%	832,633	740,000	89.00%	81	5	16.7
\$800,000 - 899,999	5	0.14%	910,800	858,444	94.00%	60	4	8.0
\$900,000 - 999,999	0	0.00%	0	0	0.00%		5	
\$1,000,000 - and over	5	0.14%	1,057,963	1,104,364	104.00%	116	9	18.0
Totals	3,480	100.00%	184,139	177,536	96.00%	60	843	2.4

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



Lakeland Association of Realtors®
Four Year Sales and Inventory History 2013 - 2017
Compiled from Monthly Sales and Inventory Reports

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-NOV-13	204	124,037	119,015	96%	94	1,745	8.6
01-DEC-13	244	124,409	119,319	96%	97	1,735	7.1
01-JAN-14	188	125,219	119,770	96%	101	1,692	9.0
01-FEB-14	197	119,323	114,423	96%	74	1,705	8.7
01-MAR-14	256	137,743	132,233	96%	78	1,657	6.5
01-APR-14	287	156,698	149,925	96%	85	1,599	5.6
01-MAY-14	293	143,594	138,183	96%	89	1,533	5.2
01-JUN-14	265	133,915	129,828	97%	74	1,515	5.7
01-JUL-14	276	129,189	124,907	97%	79	1,505	5.5
01-AUG-14	268	140,101	135,002	96%	81	1,538	5.7
01-SEP-14	258	151,168	145,066	96%	76	1,556	6.0
01-OCT-14	299	150,723	145,116	96%	69	1,526	5.1
01-NOV-14	209	143,109	137,172	96%	84	1,466	7.0
01-DEC-14	294	152,751	147,074	96%	85	1,438	4.9
01-JAN-15	208	131,393	126,771	96%	96	1,387	6.7
01-FEB-15	236	143,367	138,097	96%	99	1,360	5.8
01-MAR-15	334	152,575	146,841	96%	94	1,327	4.0
01-APR-15	350	157,740	153,243	97%	79	1,330	3.8
01-MAY-15	338	149,010	143,792	96%	82	1,308	3.9
01-JUN-15	374	166,524	161,543	97%	75	1,316	3.5
01-JUL-15	351	150,824	146,788	97%	73	1,281	3.6
01-AUG-15	316	164,822	159,654	97%	71	1,248	3.9
01-SEP-15	309	150,418	145,513	97%	70	1,270	4.1
01-OCT-15	314	157,191	152,149	97%	66	1,266	4.0
01-NOV-15	240	179,214	171,999	96%	79	1,257	5.2
01-DEC-15	343	148,411	143,453	97%	67	1,213	3.5
01-JAN-16	239	155,688	150,263	97%	73	1,231	5.2
01-FEB-16	307	161,432	154,808	96%	70	1,219	4.0
01-MAR-16	382	160,757	155,981	97%	71	1,181	3.1
01-APR-16	315	163,030	158,241	97%	72	1,158	3.7
01-MAY-16	356	168,888	164,292	97%	68	1,191	3.3
01-JUN-16	361	166,502	160,926	97%	64	1,228	3.4
01-JUL-16	360	176,751	172,640	98%	66	1,261	3.5
01-AUG-16	393	173,279	168,961	98%	56	1,345	3.4
01-SEP-16	341	173,480	165,893	96%	53	1,394	4.1
01-OCT-16	345	174,523	169,762	97%	55	1,381	4.0
01-NOV-16	322	183,987	176,251	96%	61	1,346	4.2
01-DEC-16	334	176,381	171,242	97%	63	1,306	3.9
01-JAN-17	312	167,570	162,248	97%	59	1,255	4.0
01-FEB-17	295	174,432	168,372	97%	65	1,218	4.1
01-MAR-17	367	175,392	168,970	96%	61	1,176	3.2
01-APR-17	347	190,169	181,416	95%	65	1,050	3.0
01-MAY-17	404	182,012	175,068	96%	61	973	2.4
01-JUN-17	408	193,250	187,897	97%	59	970	2.4
01-JUL-17	367	185,664	181,262	98%	54	972	2.6
01-AUG-17	377	186,210	180,507	97%	60	962	2.6
01-SEP-17	270	192,916	184,430	96%	55	928	3.4
01-OCT-17	333	191,899	182,613	95%	61	843	2.5

Board/Association: Lakeland
 State: FL
 Month: October

Year: 2017

National Association of Realtors®
 700 Eleventh Street, NW
 Washington, DC 20001-4507

Email: data@realtors.org
 Fax: 202-383-7568
 Questions: 202-383-1276

Single-Family Units
Number of Bedrooms

PRICE RANGE	2 or less	3	4 or more	Total
	\$1 - \$29,999	1	1	3
\$30,000 - \$39,999	1	1	1	3
\$40,000 - \$49,999	1	1		2
\$50,000 - \$59,999	2		1	3
\$60,000 - \$69,999	1	4		5
\$70,000 - \$79,999	2	4		6
\$80,000 - \$89,999	1	2		3
\$90,000 - \$99,999	1	1		2
\$100,000 - \$119,999	3	5	1	9
\$120,000 - \$139,999	4	13	3	20
\$140,000 - \$159,999	3	29	2	34
\$160,000 - \$179,999	5	40	4	49
\$180,000 - \$199,999		24	9	33
\$200,000 - \$249,999	1	17	29	47
\$250,000 - \$299,999		10	17	27
\$300,000 - \$399,999		6	12	18
\$400,000 - \$499,999		1	6	7
\$500,000 - \$549,999			1	1
\$550,000 - \$599,999			1	1
\$600,000 - \$699,999			1	1
\$700,000 - \$799,999				
\$800,000 - \$899,999				
\$900,000 - \$999,999				
\$1,000,000 - and over			1	1
Totals:	26	159	92	277

Condominium / Cooperative Units
Number of Bedrooms

PRICE RANGE	2 or less	3	4 or more	Total
	\$1 - \$29,999			
\$30,000 - \$39,999				
\$40,000 - \$49,999				
\$50,000 - \$59,999	1			1
\$60,000 - \$69,999	1			1
\$70,000 - \$79,999	3			3
\$80,000 - \$89,999	3			3
\$90,000 - \$99,999	3			3
\$100,000 - \$119,999	5	1		6
\$120,000 - \$139,999		3	1	4
\$140,000 - \$159,999		1		1
\$160,000 - \$179,999		3		3
\$180,000 - \$199,999		7	1	8
\$200,000 - \$249,999				
\$250,000 - \$299,999				
\$300,000 - \$399,999				
\$400,000 - \$499,999				
\$500,000 - \$549,999				
\$550,000 - \$599,999				
\$600,000 - \$699,999				
\$700,000 - \$799,999				
\$800,000 - \$899,999				
\$900,000 - \$999,999				
\$1,000,000 - and over				
Totals:	16	15	2	33

Active Listings
 (Unsold Homes)

PRICE RANGE	Number of Bedrooms	
	2 or less	3 or more
\$1 - \$29,999		
\$30,000 - \$39,999		1
\$40,000 - \$49,999	9	3
\$50,000 - \$59,999	4	
\$60,000 - \$69,999	11	2
\$70,000 - \$79,999	10	3
\$80,000 - \$89,999	12	4
\$90,000 - \$99,999	17	3
\$100,000 - \$119,999	15	1
\$120,000 - \$139,999	30	5
\$140,000 - \$159,999	46	5
\$160,000 - \$179,999	40	10
\$180,000 - \$199,999	64	8
\$200,000 - \$249,999	130	8
\$250,000 - \$299,999	89	1
\$300,000 - \$399,999	95	2
\$400,000 - \$499,999	49	
\$500,000 - \$549,999	14	
\$550,000 - \$599,999	13	1
\$600,000 - \$699,999	10	
\$700,000 - \$799,999	5	
\$800,000 - \$899,999	4	
\$900,000 - \$999,999	4	
\$1,000,000 - and over	9	
Totals:	680	57

Sales Pending
 (Under Contract)

PRICE RANGE	Number of Bedrooms	
	2 or less	3 or more
\$1 - \$29,999	6	
\$30,000 - \$39,999	4	
\$40,000 - \$49,999	3	
\$50,000 - \$59,999	3	1
\$60,000 - \$69,999	4	3
\$70,000 - \$79,999	6	2
\$80,000 - \$89,999	5	3
\$90,000 - \$99,999	6	1
\$100,000 - \$119,999	17	8
\$120,000 - \$139,999	27	4
\$140,000 - \$159,999	38	3
\$160,000 - \$179,999	45	4
\$180,000 - \$199,999	45	4
\$200,000 - \$249,999	61	
\$250,000 - \$299,999	29	
\$300,000 - \$399,999	19	1
\$400,000 - \$499,999	4	
\$500,000 - \$549,999	1	
\$550,000 - \$599,999		
\$600,000 - \$699,999	1	
\$700,000 - \$799,999		
\$800,000 - \$899,999		
\$900,000 - \$999,999		
\$1,000,000 - and over		
Totals:	324	34

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	129	15
31 - 60	54	8
61 - 90	33	4
91 - 120	14	1
121 - and over	47	5
Totals	277	33