



**Lakeland Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2018**

**Sales by Price Range - Single Family Homes & Villas**

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$ 1 - 49,999	8	7	5	8	5	5	2	3					<b>43</b>	0.84%	1.77%
\$ 50,000 - 59,999	1	3	3	1	3	3	2	3					<b>19</b>	0.84%	0.78%
\$ 60,000 - 69,999	2	6	3	5	6	2	4	3					<b>31</b>	0.84%	1.27%
\$ 70,000 - 79,999	3	5	5	3	1	4	2	4					<b>27</b>	1.11%	1.11%
\$ 80,000 - 89,999	5	3	6	4	7	11	4	5					<b>45</b>	1.39%	1.85%
\$ 90,000 - 99,999	5	5	5	5	7	6	2	4					<b>39</b>	1.11%	1.60%
\$ 100,000 - 119,999	6	8	16	6	17	13	9	16					<b>91</b>	4.46%	3.74%
\$ 120,000 - 139,999	16	19	20	27	36	20	28	19					<b>185</b>	5.29%	7.60%
\$ 140,000 - 159,999	28	24	31	20	35	25	31	32					<b>226</b>	8.91%	9.29%
\$ 160,000 - 179,999	27	31	32	32	47	41	43	44					<b>297</b>	12.26%	12.21%
\$ 180,000 - 199,999	26	39	35	43	49	41	47	41					<b>321</b>	11.42%	13.19%
\$ 200,000 - 249,999	39	45	77	63	93	65	58	89					<b>529</b>	24.79%	21.74%
\$ 250,000 - 299,999	24	25	29	30	40	38	35	44					<b>265</b>	12.26%	10.89%
\$ 300,000 - 349,999	10	10	17	14	18	16	21	20					<b>126</b>	5.57%	5.18%
\$ 350,000 - 399,999	7	2	9	15	13	7	11	12					<b>76</b>	3.34%	3.12%
\$ 400,000 - 499,999	6	3	5	11	3	5	8	14					<b>55</b>	3.90%	2.26%
\$ 500,000 - 599,999	2	1	4	3	6	7	6	4					<b>33</b>	1.11%	1.36%
\$ 600,000 - 699,999	0	3	1	3	2	1	2	0					<b>12</b>	0.00%	0.49%
\$ 700,000 - 799,999	0	1	0	0	1	0	1	1					<b>4</b>	0.28%	0.16%
\$ 800,000 - 899,999	0	0	1	1	0	1	0	0					<b>3</b>	0.00%	0.12%
\$ 900,000 - 999,999	0	0	1	1	0	1	0	0					<b>3</b>	0.00%	0.12%
\$ 1,000,000 - and over	0	0	0	0	1	0	1	1					<b>3</b>	0.28%	0.12%
<b>Current Year</b>	<b>215</b>	<b>240</b>	<b>305</b>	<b>295</b>	<b>390</b>	<b>312</b>	<b>317</b>	<b>359</b>					<b>2,433</b>		
Previous Year	253	229	300	287	334	337	313	302					2,355		
Change from last month		11.63%	27.08%	-3.28%	32.20%	-20.00%	1.60%	13.25%							
<b>Change from last year</b>	<b>-15.02%</b>	<b>4.80%</b>	<b>1.67%</b>	<b>2.79%</b>	<b>16.77%</b>	<b>-7.42%</b>	<b>1.28%</b>	<b>18.87%</b>							
<b>Current YTD</b>	<b>215</b>	<b>455</b>	<b>760</b>	<b>1,055</b>	<b>1,445</b>	<b>1,757</b>	<b>2,074</b>	<b>2,433</b>							
Previous YTD	253	482	782	1,069	1,403	1,740	2,053	2,355	2,355	2,355	2,355	2,355			
<b>% Change YTD</b>	<b>-15.02%</b>	<b>-5.60%</b>	<b>-2.81%</b>	<b>-1.31%</b>	<b>2.99%</b>	<b>0.98%</b>	<b>1.02%</b>	<b>3.31%</b>							



Lakeland Association of Realtors®  
 Monthly Sales Trend Indicator  
 2018

**Sales by Price Range - Condominiums, Townhouses and Co-Ops**

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$ 1 - 49,999	0	1	4	0	2	2	0	0					9	0.00%	3.52%
\$ 50,000 - 59,999	4	4	2	0	2	0	1	1					14	2.86%	5.47%
\$ 60,000 - 69,999	3	1	5	4	1	2	1	1					18	2.86%	7.03%
\$ 70,000 - 79,999	3	3	1	3	0	1	4	0					15	0.00%	5.86%
\$ 80,000 - 89,999	1	1	3	4	2	4	3	3					21	8.57%	8.20%
\$ 90,000 - 99,999	1	2	1	1	1	1	1	1					9	2.86%	3.52%
\$ 100,000 - 119,999	2	5	0	4	2	4	4	7					28	20.00%	10.94%
\$ 120,000 - 139,999	2	1	4	3	5	3	3	4					25	11.43%	9.77%
\$ 140,000 - 159,999	1	2	4	3	4	4	4	3					25	8.57%	9.77%
\$ 160,000 - 179,999	5	3	6	3	3	0	2	6					28	17.14%	10.94%
\$ 180,000 - 199,999	11	3	6	1	8	3	8	8					48	22.86%	18.75%
\$ 200,000 - 249,999	1	2	4	4	0	0	0	0					11	0.00%	4.30%
\$ 250,000 - 299,999	0	1	0	0	0	0	0	0					1	0.00%	0.39%
\$ 300,000 - 349,999	1	0	0	0	0	0	0	0					1	0.00%	0.39%
\$ 350,000 - 399,999	0	1	0	0	0	0	0	0					1	0.00%	0.39%
\$ 400,000 - 499,999	0	0	0	0	0	0	1	1					2	2.86%	0.78%
\$ 500,000 - 599,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 600,000 - 699,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 700,000 - 799,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 800,000 - 899,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 900,000 - 999,999	0	0	0	0	0	0	0	0					0	0.00%	0.00%
\$ 1,000,000 - and over	0	0	0	0	0	0	0	0					0	0.00%	0.00%
<b>Current Year</b>	<b>35</b>	<b>30</b>	<b>40</b>	<b>30</b>	<b>30</b>	<b>24</b>	<b>32</b>	<b>35</b>					<b>256</b>		
Previous Year	26	24	21	26	27	30	28	37					219		
Change from last month		-14.29%	33.33%	-25.00%	0.00%	-20.00%	33.33%	9.38%							
<b>Change from last year</b>	<b>34.62%</b>	<b>25.00%</b>	<b>90.48%</b>	<b>15.38%</b>	<b>11.11%</b>	<b>-20.00%</b>	<b>14.29%</b>	<b>-5.41%</b>							
<b>Current YTD</b>	<b>35</b>	<b>65</b>	<b>105</b>	<b>135</b>	<b>165</b>	<b>189</b>	<b>221</b>	<b>256</b>							
Previous YTD	26	50	71	97	124	154	182	219	219	219	219	219			
<b>% Change YTD</b>	<b>34.62%</b>	<b>30.00%</b>	<b>47.89%</b>	<b>39.18%</b>	<b>33.06%</b>	<b>22.73%</b>	<b>21.43%</b>	<b>16.89%</b>							



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**2018**  
**Sales by Price Range - Overall**

Price Range	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	YTD Total	Curr Month	YTD
\$ 1 - 49,999	8	8	9	9	7	8	3	5					<b>57</b>	1.23%	2.07%
\$ 50,000 - 59,999	5	8	5	1	7	5	4	5					<b>40</b>	1.23%	1.46%
\$ 60,000 - 69,999	5	7	8	9	7	6	5	5					<b>52</b>	1.23%	1.89%
\$ 70,000 - 79,999	6	9	6	6	1	5	6	6					<b>45</b>	1.47%	1.64%
\$ 80,000 - 89,999	6	4	9	10	11	17	8	10					<b>75</b>	2.45%	2.73%
\$ 90,000 - 99,999	7	7	6	6	9	10	5	5					<b>55</b>	1.23%	2.00%
\$ 100,000 - 119,999	8	15	18	11	20	17	14	24					<b>127</b>	5.88%	4.62%
\$ 120,000 - 139,999	19	20	25	33	42	25	31	24					<b>219</b>	5.88%	7.97%
\$ 140,000 - 159,999	29	26	35	23	40	30	37	37					<b>257</b>	9.07%	9.35%
\$ 160,000 - 179,999	32	34	38	35	50	41	46	51					<b>327</b>	12.50%	11.90%
\$ 180,000 - 199,999	37	42	41	44	57	44	55	50					<b>370</b>	12.25%	13.46%
\$ 200,000 - 249,999	40	47	81	67	93	65	58	89					<b>540</b>	21.81%	19.64%
\$ 250,000 - 299,999	24	26	29	30	40	38	35	44					<b>266</b>	10.78%	9.68%
\$ 300,000 - 349,999	11	10	17	14	18	16	21	20					<b>127</b>	4.90%	4.62%
\$ 350,000 - 399,999	7	3	9	15	13	7	11	12					<b>77</b>	2.94%	2.80%
\$ 400,000 - 499,999	6	3	5	11	3	5	9	15					<b>57</b>	3.68%	2.07%
\$ 500,000 - 599,999	2	1	4	3	6	7	6	4					<b>33</b>	0.98%	1.20%
\$ 600,000 - 699,999	0	3	1	3	2	1	2	0					<b>12</b>	0.00%	0.44%
\$ 700,000 - 799,999	0	1	0	0	1	0	1	1					<b>4</b>	0.25%	0.15%
\$ 800,000 - 899,999	0	0	1	1	0	1	0	0					<b>3</b>	0.00%	0.11%
\$ 900,000 - 999,999	0	0	1	1	0	1	0	0					<b>3</b>	0.00%	0.11%
\$ 1,000,000 - and over	0	0	0	0	1	0	1	1					<b>3</b>	0.25%	0.11%
<b>Current Year</b>	<b>252</b>	<b>274</b>	<b>348</b>	<b>332</b>	<b>428</b>	<b>349</b>	<b>358</b>	<b>408</b>					<b>2,749</b>		
Previous Year	282	257	323	315	363	370	344	342					2,596		
Change from last month		8.73%	27.01%	-4.60%	28.92%	-18.46%	2.58%	13.97%							
<b>Change from last year</b>	<b>-10.64%</b>	<b>6.61%</b>	<b>7.74%</b>	<b>5.40%</b>	<b>17.91%</b>	<b>-5.68%</b>	<b>4.07%</b>	<b>19.30%</b>							
<b>Current YTD</b>	<b>252</b>	<b>526</b>	<b>874</b>	<b>1,206</b>	<b>1,634</b>	<b>1,983</b>	<b>2,341</b>	<b>2,749</b>							
Previous YTD	282	539	862	1,177	1,540	1,910	2,254	2,596	2,596	2,596	2,596	2,596			
<b>% Change YTD</b>	<b>-10.64%</b>	<b>-2.41%</b>	<b>1.39%</b>	<b>2.46%</b>	<b>6.10%</b>	<b>3.82%</b>	<b>3.86%</b>	<b>5.89%</b>							



**Lakeland Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2018**  
**Sales by Bedroom Count**

<b>Bedrooms</b>	<b>Jan-18</b>	<b>Feb-18</b>	<b>Mar-18</b>	<b>Apr-18</b>	<b>May-18</b>	<b>Jun-18</b>	<b>Jul-18</b>	<b>Aug-18</b>	<b>Sep-18</b>	<b>Oct-18</b>	<b>Nov-18</b>	<b>Dec-18</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
0	0	0	0	0	0	0	0	0					<b>0</b>	0.00%	0.00%
1	1	2	1	4	0	3	2	4					<b>17</b>	0.98%	0.62%
2	44	49	54	51	70	66	47	61					<b>442</b>	14.95%	16.08%
3	133	146	188	186	232	164	189	221					<b>1,459</b>	54.17%	53.07%
4	66	69	92	73	101	95	101	109					<b>706</b>	26.72%	25.68%
5	8	8	8	16	23	19	18	13					<b>113</b>	3.19%	4.11%
6+	0	0	5	2	2	2	1	0					<b>12</b>	0.00%	0.44%
<b>Total</b>	<b>252</b>	<b>274</b>	<b>348</b>	<b>332</b>	<b>428</b>	<b>349</b>	<b>358</b>	<b>408</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,749</b>	<b>100.00%</b>	<b>100.00%</b>

**Sales by Bathroom Count**

<b>Bathrooms</b>	<b>Jan-18</b>	<b>Feb-18</b>	<b>Mar-18</b>	<b>Apr-18</b>	<b>May-18</b>	<b>Jun-18</b>	<b>Jul-18</b>	<b>Aug-18</b>	<b>Sep-18</b>	<b>Oct-18</b>	<b>Nov-18</b>	<b>Dec-18</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
1	35	35	37	41	43	47	37	43					<b>318</b>	10.54%	11.57%
2	184	205	253	230	323	241	264	295					<b>1,995</b>	72.30%	72.57%
3	28	29	51	52	56	56	50	61					<b>383</b>	14.95%	13.93%
4	5	5	6	8	5	4	4	8					<b>45</b>	1.96%	1.64%
5	0	0	1	1	1	1	3	1					<b>8</b>	0.25%	0.29%
6+	0	0	0	0	0	0	0	0					<b>0</b>	0.00%	0.00%
<b>Total</b>	<b>252</b>	<b>274</b>	<b>348</b>	<b>332</b>	<b>428</b>	<b>349</b>	<b>358</b>	<b>408</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,749</b>	<b>100.00%</b>	<b>100.00%</b>



**Lakeland Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2018**  
**Sales by Housing Style**

<b>Style</b>	<b>Jan-18</b>	<b>Feb-18</b>	<b>Mar-18</b>	<b>Apr-18</b>	<b>May-18</b>	<b>Jun-18</b>	<b>Jul-18</b>	<b>Aug-18</b>	<b>Sep-18</b>	<b>Oct-18</b>	<b>Nov-18</b>	<b>Dec-18</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
Single Family Residence	213	239	302	291	388	308	314	358					<b>2,413</b>	87.75%	87.78%
Condominium	18	17	20	20	20	14	19	18					<b>146</b>	4.41%	5.31%
Townhouse	17	13	20	10	10	10	13	17					<b>110</b>	4.17%	4.00%
Manufactured Home	1	2	0	4	4	12	9	13					<b>45</b>	3.19%	1.64%
Villa	2	1	3	4	2	4	3	1					<b>20</b>	0.25%	0.73%
1/2 Duplex	1	2	3	3	3	1	0	1					<b>14</b>	0.25%	0.51%
Farm	0	0	0	0	1	0	0	0					<b>1</b>	0.00%	0.04%
<b>Total</b>	<b>252</b>	<b>274</b>	<b>348</b>	<b>332</b>	<b>428</b>	<b>349</b>	<b>358</b>	<b>408</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,749</b>	<b>100.00%</b>	<b>100.00%</b>



## Lakeland Association of Realtors®

### Multiple Listing One Month Sales and Inventory Report - August 1 to August 31, 2018

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$ 1 - 49,999	5	1.23%	36,780	31,300	85.00%	27	7	1.4
\$ 50,000 - 59,999	5	1.23%	61,160	52,000	85.00%	23	12	2.4
\$ 60,000 - 69,999	5	1.23%	66,360	63,460	96.00%	70	12	2.4
\$ 70,000 - 79,999	6	1.47%	79,467	75,283	95.00%	21	9	1.5
\$ 80,000 - 89,999	10	2.45%	82,100	85,753	104.00%	16	20	2.0
\$ 90,000 - 99,999	5	1.23%	99,740	95,260	96.00%	41	27	5.4
\$ 100,000 - 119,999	24	5.88%	113,638	112,563	99.00%	31	29	1.2
\$ 120,000 - 139,999	24	5.88%	133,267	131,823	99.00%	29	42	1.8
\$ 140,000 - 159,999	37	9.07%	153,224	149,946	98.00%	45	37	1.0
\$ 160,000 - 179,999	51	12.50%	172,910	169,243	98.00%	32	71	1.4
\$ 180,000 - 199,999	50	12.25%	192,997	188,719	98.00%	36	77	1.5
\$ 200,000 - 249,999	89	21.81%	224,675	221,472	99.00%	36	159	1.8
\$ 250,000 - 299,999	44	10.78%	272,136	268,484	99.00%	53	124	2.8
\$ 300,000 - 349,999	20	4.90%	320,977	315,146	98.00%	65	66	3.3
\$ 350,000 - 399,999	12	2.94%	382,892	371,158	97.00%	49	42	3.5
\$ 400,000 - 499,999	15	3.68%	462,280	450,853	98.00%	57	57	3.8
\$ 500,000 - 599,999	4	0.98%	532,236	537,201	101.00%	182	22	5.5
\$ 600,000 - 699,999	0	0.00%	0	0	0.00%		11	
\$ 700,000 - 799,999	1	0.25%	785,000	775,000	99.00%	6	14	14.0
\$ 800,000 - 899,999	0	0.00%	0	0	0.00%		12	
\$ 900,000 - 999,999	0	0.00%	0	0	0.00%		6	
\$ 1,000,000 - and over	1	0.25%	1,395,000	1,365,000	98.00%	3	11	11.0
<b>Totals</b>	<b>408</b>	<b>100.00%</b>	<b>213,011</b>	<b>209,148</b>	<b>98.00%</b>	<b>41</b>	<b>867</b>	<b>2.1</b>

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



## Lakeland Association of Realtors®

### Multiple Listing YTD Sales and Inventory Report - January 1 to August 31, 2018

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$ 1 - 49,999	57	2.07%	66,833	32,027	48.00%	64	7	1.0
\$ 50,000 - 59,999	40	1.46%	58,389	54,626	94.00%	42	12	2.4
\$ 60,000 - 69,999	52	1.89%	69,538	63,765	92.00%	52	12	1.9
\$ 70,000 - 79,999	45	1.64%	78,342	75,156	96.00%	48	9	1.6
\$ 80,000 - 89,999	75	2.73%	87,670	84,599	96.00%	51	20	2.1
\$ 90,000 - 99,999	55	2.00%	97,784	94,384	97.00%	44	27	3.9
\$ 100,000 - 119,999	127	4.62%	113,874	111,548	98.00%	38	29	1.8
\$ 120,000 - 139,999	219	7.97%	133,162	129,754	97.00%	38	42	1.5
\$ 140,000 - 159,999	257	9.35%	152,397	150,315	99.00%	36	37	1.2
\$ 160,000 - 179,999	327	11.90%	173,012	170,288	98.00%	40	71	1.7
\$ 180,000 - 199,999	370	13.46%	191,215	189,101	99.00%	35	77	1.7
\$ 200,000 - 249,999	540	19.64%	226,132	222,198	98.00%	47	159	2.4
\$ 250,000 - 299,999	266	9.68%	275,676	271,416	98.00%	58	124	3.7
\$ 300,000 - 349,999	127	4.62%	327,302	317,961	97.00%	59	66	4.2
\$ 350,000 - 399,999	77	2.80%	379,677	371,977	98.00%	106	42	4.4
\$ 400,000 - 499,999	57	2.07%	452,902	447,490	99.00%	92	57	8.0
\$ 500,000 - 599,999	33	1.20%	557,947	543,185	97.00%	118	22	5.3
\$ 600,000 - 699,999	12	0.44%	675,717	652,125	97.00%	105	11	7.3
\$ 700,000 - 799,999	4	0.15%	799,950	759,975	95.00%	184	14	28.0
\$ 800,000 - 899,999	3	0.11%	909,667	850,000	93.00%	98	12	32.0
\$ 900,000 - 999,999	3	0.11%	999,967	929,167	93.00%	22	6	16.0
\$ 1,000,000 - and over	3	0.11%	1,715,000	1,596,667	93.00%	68	11	29.3
<b>Totals</b>	<b>2,749</b>	<b>100.00%</b>	<b>206,624</b>	<b>201,797</b>	<b>98.00%</b>	<b>48</b>	<b>867</b>	<b>2.5</b>

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



**Lakeland Association of Realtors®**  
**Four Year Sales and Inventory History 2014 - 2018**  
**Compiled from Monthly Sales and Inventory Reports**

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
9/1/2014	246	160,432	148,907	93%	78	1,723	7.0
10/1/2014	285	157,477	150,175	95%	71	1,715	6.0
11/1/2014	193	150,489	144,331	96%	89	1,674	8.7
12/1/2014	271	160,891	152,649	95%	88	1,666	6.1
1/1/2015	197	135,250	129,354	96%	97	1,605	8.1
2/1/2015	228	148,872	139,351	94%	100	1,586	7.0
3/1/2015	310	157,805	152,090	96%	88	1,573	5.1
4/1/2015	330	163,322	157,860	97%	81	1,589	4.8
5/1/2015	304	155,302	150,048	97%	82	1,555	5.1
6/1/2015	345	175,985	168,469	96%	76	1,572	4.6
7/1/2015	317	164,342	153,225	93%	75	1,542	4.9
8/1/2015	296	169,634	164,519	97%	74	1,529	5.2
9/1/2015	283	156,979	150,463	96%	71	1,514	5.3
10/1/2015	286	167,716	160,499	96%	67	1,485	5.2
11/1/2015	225	188,069	178,501	95%	79	1,491	6.6
12/1/2015	302	159,490	153,765	96%	70	1,405	4.7
1/1/2016	214	163,296	157,780	97%	72	1,386	6.5
2/1/2016	278	164,371	156,374	95%	73	1,393	5.0
3/1/2016	339	173,536	167,191	96%	73	1,338	3.9
4/1/2016	284	169,621	164,532	97%	73	1,315	4.6
5/1/2016	310	178,631	174,291	98%	71	1,315	4.2
6/1/2016	319	176,787	170,975	97%	66	1,318	4.1
7/1/2016	323	185,867	181,850	98%	67	1,328	4.1
8/1/2016	357	179,995	175,497	98%	60	1,354	3.8
9/1/2016	318	177,826	169,897	96%	56	1,387	4.4
10/1/2016	310	183,808	179,000	97%	58	1,332	4.3
11/1/2016	290	190,397	182,251	96%	63	1,292	4.5
12/1/2016	301	182,985	177,746	97%	63	1,243	4.1
1/1/2017	282	176,877	171,373	97%	59	1,227	4.4
2/1/2017	257	184,504	178,940	97%	64	1,228	4.8
3/1/2017	323	187,144	180,185	96%	58	1,220	3.8
4/1/2017	315	199,053	191,161	96%	65	1,152	3.7
5/1/2017	363	191,371	184,093	96%	62	1,108	3.1
6/1/2017	370	201,465	195,879	97%	58	1,094	3.0
7/1/2017	344	190,436	185,895	98%	54	1,090	3.2
8/1/2017	342	193,613	187,679	97%	58	1,093	3.2
9/1/2017	239	200,546	191,827	96%	53	1,061	4.4
10/1/2017	292	200,490	190,255	95%	63	1,034	3.5
11/1/2017	291	199,293	191,942	96%	59	974	3.3
12/1/2017	299	191,974	186,553	97%	60	892	3.0
1/1/2018	252	194,618	188,950	97%	54	882	3.5
2/1/2018	274	190,693	187,204	98%	59	823	3.0
3/1/2018	348	203,428	198,209	97%	57	764	2.2
4/1/2018	332	211,923	208,345	98%	54	763	2.3
5/1/2018	428	209,620	203,521	97%	43	781	1.8
6/1/2018	349	205,563	199,806	97%	45	814	2.3
7/1/2018	358	215,630	210,930	98%	42	836	2.3
8/1/2018	408	213,011	209,148	98%	41	867	2.1



Board/Association: Lakeland  
 State: FL  
 Month: August

Year: 2018

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**Single-Family Units  
 Number of Bedrooms**

PRICE RANGE	2 or less	3	4 or more	Total
	\$ 1 - \$ 29,999	1		
\$ 30,000 - \$ 39,999		1		1
\$ 40,000 - \$ 49,999			1	1
\$ 50,000 - \$ 59,999		3		3
\$ 60,000 - \$ 69,999	2	1		3
\$ 70,000 - \$ 79,999	3	1		4
\$ 80,000 - \$ 89,999	2	3		5
\$ 90,000 - \$ 99,999	3	1		4
\$ 100,000 - \$ 119,999	5	11		16
\$ 120,000 - \$ 139,999	4	14	1	19
\$ 140,000 - \$ 159,999	8	21	3	32
\$ 160,000 - \$ 179,999	7	35	2	44
\$ 180,000 - \$ 199,999	3	27	11	41
\$ 200,000 - \$ 249,999	4	44	41	89
\$ 250,000 - \$ 299,999	1	17	26	44
\$ 300,000 - \$ 399,999	1	8	23	32
\$ 400,000 - \$ 499,999		4	10	14
\$ 500,000 - \$ 549,999		2	1	3
\$ 550,000 - \$ 599,999			1	1
\$ 600,000 - \$ 699,999				
\$ 700,000 - \$ 799,999			1	1
\$ 800,000 - \$ 899,999				
\$ 900,000 - \$ 999,999				
\$ 1,000,000 - and over			1	1
<b>Totals:</b>	<b>44</b>	<b>193</b>	<b>122</b>	<b>359</b>

**Condominium / Cooperative Units  
 Number of Bedrooms**

PRICE RANGE	2 or less	3	4 or more	Total
	\$ 1 - \$ 29,999			
\$ 30,000 - \$ 39,999				
\$ 40,000 - \$ 49,999				
\$ 50,000 - \$ 59,999		1		1
\$ 60,000 - \$ 69,999		1		1
\$ 70,000 - \$ 79,999				
\$ 80,000 - \$ 89,999	2	1		3
\$ 90,000 - \$ 99,999	1			1
\$ 100,000 - \$ 119,999	4	3		7
\$ 120,000 - \$ 139,999	3	1		4
\$ 140,000 - \$ 159,999	3			3
\$ 160,000 - \$ 179,999	2	4		6
\$ 180,000 - \$ 199,999	2	6		8
\$ 200,000 - \$ 249,999				
\$ 250,000 - \$ 299,999				
\$ 300,000 - \$ 399,999				
\$ 400,000 - \$ 499,999		1		1
\$ 500,000 - \$ 549,999				
\$ 550,000 - \$ 599,999				
\$ 600,000 - \$ 699,999				
\$ 700,000 - \$ 799,999				
\$ 800,000 - \$ 899,999				
\$ 900,000 - \$ 999,999				
\$ 1,000,000 - and over				
<b>Totals:</b>	<b>17</b>	<b>18</b>	<b>0</b>	<b>35</b>

**Active Listings  
 (Unsold Homes)**

PRICE RANGE	Single-Family Listings	Condo/Co-op Listings
	\$ 1 - \$ 29,999	
\$ 30,000 - \$ 39,999	1	
\$ 40,000 - \$ 49,999	4	1
\$ 50,000 - \$ 59,999	6	5
\$ 60,000 - \$ 69,999	6	3
\$ 70,000 - \$ 79,999	4	2
\$ 80,000 - \$ 89,999	16	2
\$ 90,000 - \$ 99,999	16	5
\$ 100,000 - \$ 119,999	15	10
\$ 120,000 - \$ 139,999	36	3
\$ 140,000 - \$ 159,999	28	3
\$ 160,000 - \$ 179,999	55	5
\$ 180,000 - \$ 199,999	63	8
\$ 200,000 - \$ 249,999	147	4
\$ 250,000 - \$ 299,999	118	2
\$ 300,000 - \$ 399,999	104	1
\$ 400,000 - \$ 499,999	56	1
\$ 500,000 - \$ 549,999	10	
\$ 550,000 - \$ 599,999	12	
\$ 600,000 - \$ 699,999	11	
\$ 700,000 - \$ 799,999	14	
\$ 800,000 - \$ 899,999	12	
\$ 900,000 - \$ 999,999	6	
\$ 1,000,000 - and over	11	
<b>Totals:</b>	<b>751</b>	<b>55</b>

**Sales Pending  
 (Under Contract)**

PRICE RANGE	Single-Family Listings During Month	Condo/Co-op Listings During Month
	\$ 1 - \$ 29,999	1
\$ 30,000 - \$ 39,999	2	1
\$ 40,000 - \$ 49,999	1	
\$ 50,000 - \$ 59,999	3	1
\$ 60,000 - \$ 69,999	8	
\$ 70,000 - \$ 79,999	5	2
\$ 80,000 - \$ 89,999	5	1
\$ 90,000 - \$ 99,999	3	
\$ 100,000 - \$ 119,999	24	6
\$ 120,000 - \$ 139,999	31	7
\$ 140,000 - \$ 159,999	24	3
\$ 160,000 - \$ 179,999	45	3
\$ 180,000 - \$ 199,999	28	6
\$ 200,000 - \$ 249,999	83	
\$ 250,000 - \$ 299,999	49	1
\$ 300,000 - \$ 399,999	32	
\$ 400,000 - \$ 499,999	11	
\$ 500,000 - \$ 549,999	2	
\$ 550,000 - \$ 599,999	1	
\$ 600,000 - \$ 699,999	1	
\$ 700,000 - \$ 799,999	1	
\$ 800,000 - \$ 899,999		
\$ 900,000 - \$ 999,999	1	
\$ 1,000,000 - and over		
<b>Totals:</b>	<b>361</b>	<b>31</b>

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	225	20
31 - 60	57	8
61 - 90	31	3
91 - 120	19	3
121 - and over	27	1
<b>Totals</b>	<b>359</b>	<b>35</b>