



**Lakeland Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2019**

**Sales by Price Range - Single Family Homes & Villas**

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	3	7	1										11	0.30%	1.38%
\$ 50,000 - 59,999	1	2	1										4	0.30%	0.50%
\$ 60,000 - 69,999	1	4	1										6	0.30%	0.75%
\$ 70,000 - 79,999	5	3	2										10	0.60%	1.25%
\$ 80,000 - 89,999	5	3	5										13	1.50%	1.63%
\$ 90,000 - 99,999	3	5	4										12	1.20%	1.50%
\$ 100,000 - 119,999	7	11	14										32	4.19%	4.00%
\$ 120,000 - 139,999	21	15	23										59	6.89%	7.38%
\$ 140,000 - 159,999	16	20	30										66	8.98%	8.25%
\$ 160,000 - 179,999	26	30	33										89	9.88%	11.13%
\$ 180,000 - 199,999	17	30	34										81	10.18%	10.13%
\$ 200,000 - 249,999	38	59	79										176	23.65%	22.00%
\$ 250,000 - 299,999	30	40	57										127	17.07%	15.88%
\$ 300,000 - 349,999	10	18	19										47	5.69%	5.88%
\$ 350,000 - 399,999	7	7	12										26	3.59%	3.25%
\$ 400,000 - 499,999	4	4	10										18	2.99%	2.25%
\$ 500,000 - 599,999	3	4	2										9	0.60%	1.13%
\$ 600,000 - 699,999	3	2	4										9	1.20%	1.13%
\$ 700,000 - 799,999	1	0	1										2	0.30%	0.25%
\$ 800,000 - 899,999	0	1	0										1	0.00%	0.13%
\$ 900,000 - 999,999	0	0	2										2	0.60%	0.25%
\$ 1,000,000 - and over	0	0	0										0	0.00%	0.00%
<b>Current Year</b>	<b>201</b>	<b>265</b>	<b>334</b>										<b>800</b>		
Previous Year	215	240	304										759		
Change from last month		31.84%	26.04%												
<b>Change from last year</b>	<b>-6.51%</b>	<b>10.42%</b>	<b>9.87%</b>												
<b>Current YTD</b>	<b>201</b>	<b>466</b>	<b>800</b>												
Previous YTD	215	455	759	759	759	759	759	759	759	759	759	759			
<b>% Change YTD</b>	<b>-6.51%</b>	<b>2.42%</b>	<b>5.40%</b>												



Lakeland Association of Realtors®  
 Monthly Sales Trend Indicator  
 2019

**Sales by Price Range - Condominiums, Townhouses and Co-Ops**

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	2	0	1										3	2.94%	3.45%
\$ 50,000 - 59,999	0	0	1										1	2.94%	1.15%
\$ 60,000 - 69,999	0	1	4										5	11.76%	5.75%
\$ 70,000 - 79,999	2	1	2										5	5.88%	5.75%
\$ 80,000 - 89,999	2	5	5										12	14.71%	13.79%
\$ 90,000 - 99,999	1	0	2										3	5.88%	3.45%
\$ 100,000 - 119,999	4	1	2										7	5.88%	8.05%
\$ 120,000 - 139,999	8	5	3										16	8.82%	18.39%
\$ 140,000 - 159,999	2	0	3										5	8.82%	5.75%
\$ 160,000 - 179,999	2	3	2										7	5.88%	8.05%
\$ 180,000 - 199,999	0	7	4										11	11.76%	12.64%
\$ 200,000 - 249,999	3	3	4										10	11.76%	11.49%
\$ 250,000 - 299,999	0	1	0										1	0.00%	1.15%
\$ 300,000 - 349,999	0	0	0										0	0.00%	0.00%
\$ 350,000 - 399,999	0	0	1										1	2.94%	1.15%
\$ 400,000 - 499,999	0	0	0										0	0.00%	0.00%
\$ 500,000 - 599,999	0	0	0										0	0.00%	0.00%
\$ 600,000 - 699,999	0	0	0										0	0.00%	0.00%
\$ 700,000 - 799,999	0	0	0										0	0.00%	0.00%
\$ 800,000 - 899,999	0	0	0										0	0.00%	0.00%
\$ 900,000 - 999,999	0	0	0										0	0.00%	0.00%
\$ 1,000,000 - and over	0	0	0										0	0.00%	0.00%
<b>Current Year</b>	<b>26</b>	<b>27</b>	<b>34</b>										<b>87</b>		
Previous Year	35	30	41										106		
Change from last month		3.85%	25.93%												
<b>Change from last year</b>	<b>-25.71%</b>	<b>-10.00%</b>	<b>-17.07%</b>												
<b>Current YTD</b>	<b>26</b>	<b>53</b>	<b>87</b>												
Previous YTD	35	65	106	106	106	106	106	106	106	106	106	106			
<b>% Change YTD</b>	<b>-25.71%</b>	<b>-18.46%</b>	<b>-17.92%</b>												



**Lakeland Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2019**  
**Sales by Price Range - Overall**

Price Range	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	YTD Total	Curr Month	YTD
\$ 1 - 49,999	7	9	5										21	1.26%	2.22%
\$ 50,000 - 59,999	1	2	4										7	1.01%	0.74%
\$ 60,000 - 69,999	2	7	11										20	2.78%	2.12%
\$ 70,000 - 79,999	8	4	4										16	1.01%	1.69%
\$ 80,000 - 89,999	7	8	10										25	2.53%	2.65%
\$ 90,000 - 99,999	7	5	8										20	2.02%	2.12%
\$ 100,000 - 119,999	13	15	21										49	5.30%	5.19%
\$ 120,000 - 139,999	35	21	30										86	7.58%	9.10%
\$ 140,000 - 159,999	19	22	36										77	9.09%	8.15%
\$ 160,000 - 179,999	30	35	36										101	9.09%	10.69%
\$ 180,000 - 199,999	17	37	40										94	10.10%	9.95%
\$ 200,000 - 249,999	41	62	83										186	20.96%	19.68%
\$ 250,000 - 299,999	30	41	57										128	14.39%	13.54%
\$ 300,000 - 349,999	10	18	19										47	4.80%	4.97%
\$ 350,000 - 399,999	7	7	13										27	3.28%	2.86%
\$ 400,000 - 499,999	4	4	10										18	2.53%	1.90%
\$ 500,000 - 599,999	3	4	2										9	0.51%	0.95%
\$ 600,000 - 699,999	3	2	4										9	1.01%	0.95%
\$ 700,000 - 799,999	1	0	1										2	0.25%	0.21%
\$ 800,000 - 899,999	0	1	0										1	0.00%	0.11%
\$ 900,000 - 999,999	0	0	2										2	0.51%	0.21%
\$ 1,000,000 - and over	0	0	0										0	0.00%	0.00%
<b>Current Year</b>	<b>245</b>	<b>304</b>	<b>396</b>										<b>945</b>		
Previous Year	252	274	348										874		
Change from last month		24.08%	30.26%												
<b>Change from last year</b>	<b>-2.78%</b>	<b>10.95%</b>	<b>13.79%</b>												
<b>Current YTD</b>	<b>245</b>	<b>549</b>	<b>945</b>												
Previous YTD	252	526	874	874	874	874	874	874	874	874	874	874			
<b>% Change YTD</b>	<b>-2.78%</b>	<b>4.37%</b>	<b>8.12%</b>												



**Lakeland Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2019**  
**Sales by Bedroom Count**

<b>Bedrooms</b>	<b>Jan-19</b>	<b>Feb-19</b>	<b>Mar-19</b>	<b>Apr-19</b>	<b>May-19</b>	<b>Jun-19</b>	<b>Jul-19</b>	<b>Aug-19</b>	<b>Sep-19</b>	<b>Oct-19</b>	<b>Nov-19</b>	<b>Dec-19</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
0	0	0	0										<b>0</b>	0.00%	0.00%
1	2	3	3										<b>8</b>	0.76%	0.85%
2	44	44	64										<b>152</b>	16.16%	16.08%
3	125	164	202										<b>491</b>	51.01%	51.96%
4	62	81	113										<b>256</b>	28.54%	27.09%
5	10	11	10										<b>31</b>	2.53%	3.28%
6+	2	1	4										<b>7</b>	1.01%	0.74%
<b>Total</b>	<b>245</b>	<b>304</b>	<b>396</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>945</b>	<b>100.00%</b>	<b>100.00%</b>

**Sales by Bathroom Count**

<b>Bathrooms</b>	<b>Jan-19</b>	<b>Feb-19</b>	<b>Mar-19</b>	<b>Apr-19</b>	<b>May-19</b>	<b>Jun-19</b>	<b>Jul-19</b>	<b>Aug-19</b>	<b>Sep-19</b>	<b>Oct-19</b>	<b>Nov-19</b>	<b>Dec-19</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
1	27	36	37										<b>100</b>	9.34%	10.58%
2	186	222	296										<b>704</b>	74.75%	74.50%
3	26	36	51										<b>113</b>	12.88%	11.96%
4	4	10	9										<b>23</b>	2.27%	2.43%
5	2	0	3										<b>5</b>	0.76%	0.53%
6+	0	0	0										<b>0</b>	0.00%	0.00%
<b>Total</b>	<b>245</b>	<b>304</b>	<b>396</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>945</b>	<b>100.00%</b>	<b>100.00%</b>



**Lakeland Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2019**  
**Sales by Housing Style**

<b>Style</b>	<b>Jan-19</b>	<b>Feb-19</b>	<b>Mar-19</b>	<b>Apr-19</b>	<b>May-19</b>	<b>Jun-19</b>	<b>Jul-19</b>	<b>Aug-19</b>	<b>Sep-19</b>	<b>Oct-19</b>	<b>Nov-19</b>	<b>Dec-19</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
Single Family Residence	199	263	330										<b>792</b>	83.33%	83.81%
Manufactured Home	18	11	25										<b>54</b>	6.31%	5.71%
Condominium	18	17	18										<b>53</b>	4.55%	5.61%
Townhouse	8	10	16										<b>34</b>	4.04%	3.60%
Villa	2	2	4										<b>8</b>	1.01%	0.85%
1/2 Duplex	0	1	3										<b>4</b>	0.76%	0.42%
<b>Total</b>	<b>245</b>	<b>304</b>	<b>396</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>945</b>	<b>100.00%</b>	<b>100.00%</b>



## Lakeland Association of Realtors®

### Multiple Listing One Month Sales and Inventory Report - March 1 to March 31, 2019

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$ 1 - 49,999	5	1.26%	42,960	36,600	85.00%	74	4	0.8
\$ 50,000 - 59,999	4	1.01%	57,475	53,500	93.00%	84	9	2.3
\$ 60,000 - 69,999	11	2.78%	70,945	65,195	92.00%	67	11	1.0
\$ 70,000 - 79,999	4	1.01%	89,475	74,375	83.00%	83	19	4.8
\$ 80,000 - 89,999	10	2.53%	88,425	84,595	96.00%	77	11	1.1
\$ 90,000 - 99,999	8	2.02%	95,175	92,875	98.00%	40	16	2.0
\$ 100,000 - 119,999	21	5.30%	113,414	111,619	98.00%	62	34	1.6
\$ 120,000 - 139,999	30	7.58%	134,270	131,928	98.00%	48	45	1.5
\$ 140,000 - 159,999	36	9.09%	149,851	148,304	99.00%	46	48	1.3
\$ 160,000 - 179,999	36	9.09%	176,156	171,225	97.00%	55	58	1.6
\$ 180,000 - 199,999	40	10.10%	191,556	187,559	98.00%	60	75	1.9
\$ 200,000 - 249,999	83	20.96%	228,045	224,488	98.00%	57	180	2.2
\$ 250,000 - 299,999	57	14.39%	273,508	271,291	99.00%	48	129	2.3
\$ 300,000 - 349,999	19	4.80%	324,642	319,153	98.00%	65	57	3.0
\$ 350,000 - 399,999	13	3.28%	378,452	368,054	97.00%	40	59	4.5
\$ 400,000 - 499,999	10	2.53%	456,880	444,590	97.00%	126	45	4.5
\$ 500,000 - 599,999	2	0.51%	559,450	550,000	98.00%	104	24	12.0
\$ 600,000 - 699,999	4	1.01%	685,700	655,000	96.00%	161	12	3.0
\$ 700,000 - 799,999	1	0.25%	749,000	735,000	98.00%	8	12	12.0
\$ 800,000 - 899,999	0	0.00%	0	0	0.00%		8	
\$ 900,000 - 999,999	2	0.51%	1,037,000	962,500	93.00%	56	3	1.5
\$ 1,000,000 - and over	0	0.00%	0	0	0.00%		16	
<b>Totals</b>	<b>396</b>	<b>100.00%</b>	<b>216,910</b>	<b>212,319</b>	<b>98.00%</b>	<b>58</b>	<b>875</b>	<b>2.2</b>

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



## Lakeland Association of Realtors®

### Multiple Listing YTD Sales and Inventory Report - January 1 to March 31, 2019

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$ 1 - 49,999	21	2.22%	56,804	30,487	54.00%	67	4	0.6
\$ 50,000 - 59,999	7	0.74%	58,614	54,129	92.00%	108	9	3.9
\$ 60,000 - 69,999	20	2.12%	70,765	65,175	92.00%	79	11	1.7
\$ 70,000 - 79,999	16	1.69%	80,851	73,856	91.00%	75	19	3.6
\$ 80,000 - 89,999	25	2.65%	89,862	84,080	94.00%	68	11	1.3
\$ 90,000 - 99,999	20	2.12%	98,360	93,715	95.00%	53	16	2.4
\$ 100,000 - 119,999	49	5.19%	113,556	111,367	98.00%	44	34	2.1
\$ 120,000 - 139,999	86	9.10%	133,855	130,590	98.00%	42	45	1.6
\$ 140,000 - 159,999	77	8.15%	153,067	149,494	98.00%	51	48	1.9
\$ 160,000 - 179,999	101	10.69%	174,689	170,658	98.00%	51	58	1.7
\$ 180,000 - 199,999	94	9.95%	191,508	188,146	98.00%	54	75	2.4
\$ 200,000 - 249,999	186	19.68%	226,558	222,741	98.00%	54	180	2.9
\$ 250,000 - 299,999	128	13.54%	272,474	268,870	99.00%	54	129	3.0
\$ 300,000 - 349,999	47	4.97%	329,174	322,211	98.00%	46	57	3.6
\$ 350,000 - 399,999	27	2.86%	380,414	368,596	97.00%	67	59	6.6
\$ 400,000 - 499,999	18	1.90%	458,028	443,887	97.00%	104	45	7.5
\$ 500,000 - 599,999	9	0.95%	577,967	543,889	94.00%	128	24	8.0
\$ 600,000 - 699,999	9	0.95%	690,533	650,278	94.00%	145	12	4.0
\$ 700,000 - 799,999	2	0.21%	747,000	722,250	97.00%	70	12	18.0
\$ 800,000 - 899,999	1	0.11%	899,000	850,000	95.00%	166	8	24.0
\$ 900,000 - 999,999	2	0.21%	1,037,000	962,500	93.00%	56	3	4.5
\$ 1,000,000 - and over	0	0.00%	0	0	0.00%		16	
<b>Totals</b>	<b>945</b>	<b>100.00%</b>	<b>211,555</b>	<b>205,820</b>	<b>97.00%</b>	<b>56</b>	<b>875</b>	<b>2.8</b>

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants. The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas. Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



**Lakeland Association of Realtors®**  
**Four Year Sales and Inventory History 2015 - 2019**  
**Compiled from Monthly Sales and Inventory Reports**

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
4/1/2015	330	163,322	157,860	97%	81	1,589	4.8
5/1/2015	304	155,302	150,048	97%	82	1,555	5.1
6/1/2015	345	175,985	168,469	96%	76	1,572	4.6
7/1/2015	317	164,342	153,225	93%	75	1,542	4.9
8/1/2015	296	169,634	164,519	97%	74	1,529	5.2
9/1/2015	283	156,979	150,463	96%	71	1,514	5.3
10/1/2015	286	167,716	160,499	96%	67	1,485	5.2
11/1/2015	225	188,069	178,501	95%	79	1,491	6.6
12/1/2015	302	159,490	153,765	96%	70	1,405	4.7
1/1/2016	214	163,296	157,780	97%	72	1,386	6.5
2/1/2016	278	164,371	156,374	95%	73	1,393	5.0
3/1/2016	339	173,536	167,191	96%	73	1,338	3.9
4/1/2016	284	169,621	164,532	97%	73	1,315	4.6
5/1/2016	310	178,631	174,291	98%	71	1,315	4.2
6/1/2016	318	176,855	171,026	97%	66	1,318	4.1
7/1/2016	323	185,867	181,850	98%	67	1,328	4.1
8/1/2016	357	179,995	175,497	98%	60	1,354	3.8
9/1/2016	318	177,826	169,897	96%	56	1,387	4.4
10/1/2016	310	183,808	179,000	97%	58	1,332	4.3
11/1/2016	290	190,397	182,251	96%	63	1,292	4.5
12/1/2016	301	182,985	177,746	97%	63	1,243	4.1
1/1/2017	282	176,877	171,373	97%	59	1,227	4.4
2/1/2017	257	184,504	178,940	97%	64	1,229	4.8
3/1/2017	323	187,144	180,185	96%	58	1,221	3.8
4/1/2017	315	199,053	191,161	96%	65	1,153	3.7
5/1/2017	363	191,371	184,093	96%	62	1,111	3.1
6/1/2017	370	201,465	195,879	97%	58	1,097	3.0
7/1/2017	344	190,436	185,895	98%	54	1,093	3.2
8/1/2017	342	193,613	187,679	97%	58	1,096	3.2
9/1/2017	239	200,546	191,827	96%	53	1,064	4.5
10/1/2017	292	200,490	190,255	95%	63	1,038	3.6
11/1/2017	291	199,293	191,942	96%	59	980	3.4
12/1/2017	299	191,974	186,553	97%	60	898	3.0
1/1/2018	252	194,618	188,950	97%	54	889	3.5
2/1/2018	274	190,693	187,204	98%	59	832	3.0
3/1/2018	348	203,428	198,209	97%	57	776	2.2
4/1/2018	332	211,923	208,291	98%	54	776	2.3
5/1/2018	428	209,620	203,530	97%	43	795	1.9
6/1/2018	348	205,526	199,797	97%	45	829	2.4
7/1/2018	358	215,630	210,930	98%	42	858	2.4
8/1/2018	408	213,011	209,150	98%	41	919	2.3
9/1/2018	303	207,792	202,618	98%	42	888	2.9
10/1/2018	361	204,827	199,337	97%	43	976	2.7
11/1/2018	294	206,076	201,484	98%	44	1,013	3.4
12/1/2018	309	227,346	215,964	95%	46	959	3.1
1/1/2019	245	204,716	197,427	96%	56	976	4.0
2/1/2019	304	210,093	204,117	97%	55	981	3.2
3/1/2019	396	216,910	212,319	98%	58	875	2.2



Board/Association: Lakeland  
 State: FL  
 Month: March

Year: 2019

National Association of Realtors®  
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 Washington, DC 20001-4507

Email: [data@realtors.org](mailto:data@realtors.org)  
 Fax: 202-383-7568  
 Questions: 202-383-1276

**Single-Family Units  
 Number of Bedrooms**

PRICE RANGE	2 or less	3	4 or more	Total
	\$ 1 - \$ 29,999			
\$ 30,000 - \$ 39,999				
\$ 40,000 - \$ 49,999		1		1
\$ 50,000 - \$ 59,999		1		1
\$ 60,000 - \$ 69,999		1		1
\$ 70,000 - \$ 79,999	1	1		2
\$ 80,000 - \$ 89,999	3	2		5
\$ 90,000 - \$ 99,999	1	3		4
\$ 100,000 - \$ 119,999	4	10		14
\$ 120,000 - \$ 139,999	11	12		23
\$ 140,000 - \$ 159,999	3	22	5	30
\$ 160,000 - \$ 179,999	3	26	4	33
\$ 180,000 - \$ 199,999	2	27	5	34
\$ 200,000 - \$ 249,999	1	48	30	79
\$ 250,000 - \$ 299,999	3	14	40	57
\$ 300,000 - \$ 399,999	1	8	22	31
\$ 400,000 - \$ 499,999		2	8	10
\$ 500,000 - \$ 549,999			1	1
\$ 550,000 - \$ 599,999		1		1
\$ 600,000 - \$ 699,999			4	4
\$ 700,000 - \$ 799,999			1	1
\$ 800,000 - \$ 899,999				
\$ 900,000 - \$ 999,999			2	2
\$ 1,000,000 - and over				
<b>Totals:</b>	<b>33</b>	<b>179</b>	<b>122</b>	<b>334</b>

**Condominium / Cooperative Units  
 Number of Bedrooms**

PRICE RANGE	2 or less	3	4 or more	Total
	\$ 1 - \$ 29,999			
\$ 30,000 - \$ 39,999				
\$ 40,000 - \$ 49,999	1			1
\$ 50,000 - \$ 59,999	1			1
\$ 60,000 - \$ 69,999	3	1		4
\$ 70,000 - \$ 79,999	2			2
\$ 80,000 - \$ 89,999	5			5
\$ 90,000 - \$ 99,999	2			2
\$ 100,000 - \$ 119,999	1	1		2
\$ 120,000 - \$ 139,999	2	1		3
\$ 140,000 - \$ 159,999	2		1	3
\$ 160,000 - \$ 179,999		2		2
\$ 180,000 - \$ 199,999		4		4
\$ 200,000 - \$ 249,999	1	3		4
\$ 250,000 - \$ 299,999				
\$ 300,000 - \$ 399,999		1		1
\$ 400,000 - \$ 499,999				
\$ 500,000 - \$ 549,999				
\$ 550,000 - \$ 599,999				
\$ 600,000 - \$ 699,999				
\$ 700,000 - \$ 799,999				
\$ 800,000 - \$ 899,999				
\$ 900,000 - \$ 999,999				
\$ 1,000,000 - and over				
<b>Totals:</b>	<b>20</b>	<b>13</b>	<b>1</b>	<b>34</b>

**Active Listings  
 (Unsold Homes)**

PRICE RANGE	Single-Family Listings	Condo/Co-op Listings
	\$ 1 - \$ 29,999	1
\$ 30,000 - \$ 39,999		
\$ 40,000 - \$ 49,999	2	2
\$ 50,000 - \$ 59,999	7	
\$ 60,000 - \$ 69,999	4	2
\$ 70,000 - \$ 79,999	9	7
\$ 80,000 - \$ 89,999	6	1
\$ 90,000 - \$ 99,999	8	4
\$ 100,000 - \$ 119,999	20	8
\$ 120,000 - \$ 139,999	33	6
\$ 140,000 - \$ 159,999	35	8
\$ 160,000 - \$ 179,999	44	7
\$ 180,000 - \$ 199,999	69	4
\$ 200,000 - \$ 249,999	159	14
\$ 250,000 - \$ 299,999	127	2
\$ 300,000 - \$ 399,999	108	4
\$ 400,000 - \$ 499,999	42	
\$ 500,000 - \$ 549,999	5	
\$ 550,000 - \$ 599,999	18	
\$ 600,000 - \$ 699,999	12	
\$ 700,000 - \$ 799,999	12	
\$ 800,000 - \$ 899,999	8	
\$ 900,000 - \$ 999,999	3	
\$ 1,000,000 - and over	14	2
<b>Totals:</b>	<b>746</b>	<b>71</b>

**Sales Pending  
 (Under Contract)**

PRICE RANGE	Single-Family Listings	Condo/Co-op Listings
	\$ 1 - \$ 29,999	1
\$ 30,000 - \$ 39,999	1	
\$ 40,000 - \$ 49,999	2	1
\$ 50,000 - \$ 59,999		
\$ 60,000 - \$ 69,999	4	
\$ 70,000 - \$ 79,999	2	2
\$ 80,000 - \$ 89,999	7	2
\$ 90,000 - \$ 99,999	3	3
\$ 100,000 - \$ 119,999	12	3
\$ 120,000 - \$ 139,999	23	9
\$ 140,000 - \$ 159,999	34	6
\$ 160,000 - \$ 179,999	40	2
\$ 180,000 - \$ 199,999	55	10
\$ 200,000 - \$ 249,999	128	4
\$ 250,000 - \$ 299,999	62	
\$ 300,000 - \$ 399,999	39	
\$ 400,000 - \$ 499,999	13	
\$ 500,000 - \$ 549,999	1	
\$ 550,000 - \$ 599,999	4	
\$ 600,000 - \$ 699,999	1	
\$ 700,000 - \$ 799,999		
\$ 800,000 - \$ 899,999		
\$ 900,000 - \$ 999,999	1	
\$ 1,000,000 - and over		
<b>Totals:</b>	<b>433</b>	<b>42</b>

TIME ON MARKET (Of Units Sold)	SF	CONDO
0 - 30	169	15
31 - 60	49	6
61 - 90	36	5
91 - 120	26	2
121 - and over	54	6
<b>Totals</b>	<b>334</b>	<b>34</b>